**ALB Firms To Watch 2018 Submission Form**

**\*** Entries open to Asian firms as well Asian offices of non-Asian (international) law firms

\* Only one entry per law firm is allowed

\* Firms must have 10 partners or less across its Asian offices

\* Firms based in PRC or Australia/New Zealand will not be considered (firms in Hong Kong, Taiwan, Macau are eligible)

\* Deadline for submission is **Tuesday, Dec. 19, 2017**

**Basic information**

Name of law firm:

Location of Asia office(s):

Year established (in Asia for international law firms):

Number of partners in Asia:

Number of fee-earners in total in Asia:

**Mandatory questions**

1) New office openings since Dec. 1, 2016 (if any)

2) Major deals/litigation advised on in this time period

3) Significant increase in headcount within this time period

4) Increase in revenue (if you are at liberty to reveal the same)

5) Other kinds of expansion

**Optional questions**

1) What have been the main drivers behind your growth in the past 12 months?

2) How would you describe your strategy for growth?

3) Have there been any changes in business conditions to your advantage?

4) Who have been the key members of your team in this phase? Why?

5) What do the next 12 months hold for your firm?