# SOUTHEAST ASIA **PROJECT FINANCE** CONFERENCE

DATE: 10 SEPTEMBER 2014 LOCATION: SINGAPORE

THOMSON REUTERS<sup>®</sup>

## How to maximize your returns from SE Asia's project finance growth

liquidity, its fast growing regional financial system, and its infrastructure growth necessity of over \$600 billion has created a sweet spot for the region over the next decade.

Bringing together key movers and shakers in the region, ALB's first Project Finance Conference aims to bridge the gap in Asia's stifling bureaucracy and regulatory uncertainty, and pave way to a better understanding of how to ease investor penetration to the region.



## WHY YOU SHOULD ATTEND

- Position yourself as an internationally acclaimed leader at a conference which bridges Project Finance efforts between investors, lenders, borrowers, and regulators in Southeast Asia
- Explore new commercial opportunities with the budding model of the project bond market, and the potential new benefits of financial integration
- Meet and partner with major project sponsors, multilateral agencies, funders, and bankers from across the region
- Gain insight into successful PPP strategies and prevail over the challenges of the region's deficit in promising compelling returns to investors
- Learn new trends in structuring project finance deals, managing a wide spectrum of risks, and counselling amidst Asia's regulatory uncertainties

## **KEY TOPIC HIGHLIGHTS**

- Recent legislative developments in Southeast Asia in the Project Finance Arena
- The boost in Asia's Project Bond market
- Overcoming Sovereign Risks: Enforcing security
- ASEAN Integration: not just sustainable growth but also shared growth
- Prevailing over PPP challenges: How to accelerate the necessary private investment in the region
- Challenges and opportunities of Infrastructure and Power projects in Southeast Asia
- Ideal Project Finance Lawyer: How to work with a good project finance lawver



## DISCOUNT AVAILABLE TO PFI SUBSCRIBERS

Quote PFI in your registration to get 20% off your delegate pass

## For more information please visit

www.legalbusinessonline.com/se-asia-project-finance-forum

## **KEY SPEAKERS INCLUDE**







Sheharyai Chughtai

Infrastructure Asia Co. Limiter









RAMAKRISH PATABALLA





ior Invest









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# **B** SOUTHEAST ASIA PROJECT FINANCE CONFERENCE



## DATE: 10 SEPTEMBER 2014 LOCATION: SINGAPORE

## **PROGRAM AGENDA**

## 9:00

Registration and networking

## 09:30

**Chair's Welcoming Remarks** 

## 09:40

**Opening Address: Asian Financial** Crisis' regulatory aftermath - Is Project Finance ready to return to the market?

- Post-financial crisis regulations, economic outlook and infrastructure development plans of Southeast Asian Regions
- The coming into force of Basel III: enhanced capital requirements, global standards for funding liquidity, and new liquidity coverage ratio requirement
- Who's who in project finance deals in the region



SHIKHAR AGGARWAL Principal Consultant Public Sector & Government Frost & Sullivan

## 10.10

**ASEAN Integration: not just** sustainable growth but also shared growth

- Regulatory and infrastructure challenges of financial market integration
- Infrastructure development for physical connectivity: initiatives to boost cross-border transactions and financing modalities to support it
- Impact of an integrated financial market: Monetary and fiscal policy regimes
- Promoting predictability, open economy and transparent legal systems
- ÁSEAN Infrastructure Fund: bringing back infrastructure funds to the region



CHRISTOPHER STEPHENS General Counsel

**Asian Development** Bank

10:40 Refreshment Break

## 11:00

#### **Overcoming political risks:** enforcing contractual certainty Examining Southeast Asia's

- current country risks managing the region's corruption challenges, civil unrests, monetary policy, inflationary conditions, etc.
- Leap of faith in a protectionist market and its prevalent political risks
- The risk of managing risks: allocating risks to the most appropriate parties.

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## 11:30

#### **Interactive Panel Discussion:** Infrastructure investment in Southeast Asia - seizing opportunities in the region's vast infrastructure needs

- Regional context of Project
- Financing for Southeast Asia Updates on infrastructure policies in Southeast Asia
- Types of risks that government and financial institutions need to assume
- Country by country review of likely near-term activity
- Leading infrastructure developers, power producers, financiers and investors

## Moderator:

DANG XUAN HOP

## LLM - Teaching Faculty National University of Singapore



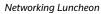
Deputy Director General, Private Sector **Operations Department Asian Development** Bank



## SHEHARYAR CHUGHTAI

Vice President, Project Finance – Asia Pacific Korea Development Bank

## 12:20



## 13:30

#### Interactive Panel Discussion: Why PPPs have not worked in Southeast Asia

- Legal and regulatory issues that restrict private participation
- Recent efforts to improve PPP regulatory frameworks in the region
- Key elements for successful PPP in the region

CHRISTOPHER

General Counsel

RAMAKRISHNA

PATARALLA

**BNP** Paribas

Finance

Asian Development

Director of Structured

STEPHENS

Bank

Moderator: MINERVA LAU PFI Asia Pacific Editor, Thomson Reuters







RICHARD MICHAEL Executive Vice President & Head of Private Clients Advisory Indonesia Infrastructure Finance

NONITO BERNARDO

Senior Investment Officer - PPP **International Finance Corporation** 

## The boost in Asia's Project Bond market

- Credit enhancement: Providing guarantee to investors: - Credit Guarantee & Investment Facility Getting investors more
- comfortable with project bonds The lack of legal framework to
- support private sector investment into infrastructure projects What types of projects/industries/
- countries are most attractive Investment criteria and rating
- agency process: can rating agency decisions be appealed?
- Mitigating construction risk and negative arbitrage



14:50

## Case Study: Successful PPP project in SE Asia

- Setting policy, legal and regulatory, investment and implementation framework
- Selection Process: Should the project be delivered as a PPP?
- Private Sector: How private has addressed key risks in projects

## TBD

## 15:20

## Refreshment Break

## 15:40

## Increasing energy demands: finding value in a challenging marketplace

- Energy project highlights in 2013 and project pipelines
- Updates on energy policies in Southeast Asia
- Asia's renewable challenge progress and opportunity Country by country review of likely
- near-term activity



#### ALLARD NOOY Managing Director Markland Infrastructure Asia Co. Limited

## 16:10

## Interactive Panel Discussion: How to successfully work with a Project **Finance Lawver**

- Main concession contracts, what are the termination provisions?
- How to structure pricing positive and negative covenants in a deal term sheet
- Identifying and ranking specific risks
- Innovation and becoming a comprehensive legal adviser
- Getting involved in collaborative groups for individual Project Finance deals

#### Moderator. ROBERT TIONG LEE KONG Associate Professor Nanyang Technological University



17:00 End of Conference

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- World Bank

14:20