



SOUTHEAST ASIA PROJECT FINANCE CONFERENCE



DATE: 10 SEPTEMBER 2014
LOCATION: SINGAPORE

How to maximize your returns from SE Asia's project finance growth

SE Asia is well on its way to becoming a global hub of project finance as its standing on global liquidity, its fast growing regional financial system, and its infrastructure growth necessity of over \$600 billion has created a sweet spot for the region over the next decade.

Bringing together key movers and shakers in the region, ALB's first Project Finance Conference aims to bridge the gap in Asia's stifling bureaucracy and regulatory uncertainty, and pave way to a better understanding of how to ease investor penetration to the region.

3
CPD
POINTS



WHY YOU SHOULD ATTEND

- Position yourself as an internationally acclaimed leader at a conference which bridges Project Finance efforts between investors, lenders, borrowers, and regulators in Southeast Asia
- Explore new commercial opportunities with the budding model of the project bond market, and the potential new benefits of financial integration
- Meet and partner with major project sponsors, multilateral agencies, funders, and bankers from across the region
- Gain insight into successful PPP strategies and prevail over the challenges of the region's deficit in promising compelling returns to investors
- Learn new trends in structuring project finance deals, managing a wide spectrum of risks, and counselling amidst Asia's regulatory uncertainties

KEY TOPIC HIGHLIGHTS

- Recent legislative developments in Southeast Asia in the Project Finance Arena
- The boost in Asia's Project Bond market
- Overcoming Sovereign Risks: Enforcing security
- ASEAN Integration: not just sustainable growth but also shared growth
- Prevailing over PPP challenges: How to accelerate the necessary private investment in the region
- Challenges and opportunities of Infrastructure and Power projects in Southeast Asia
- Ideal Project Finance Lawyer: How to work with a good project finance lawyer

KEY SPEAKERS INCLUDE



CHRISTOPHER STEPHENS
General Counsel
Asian Development Bank



MICHAEL BARROW
Deputy Director General, Private Sector Operations
Asian Development Bank



SHEHARYAR CHUGHTAI
Vice President, Project Finance - Asia Pacific
Korea Development Bank



ALLARD NOOY
Managing Director
Markland Infrastructure Asia Co. Limited



MARK GIBLETT
Group Head of Project Finance (Asia)
SMBC



RAMAKRISHNA PATABALLA
Director of Structured Finance
BNP Paribas



BOO HOCK KHOO
Vice-President, Operations
Credit Guarantee & Investment Facility



SHIKHAR AGGARWAL
Principal Consultant
Public Sector & Government
Frost & Sullivan



RICHARD MICHAEL
Executive Vice President & Head of Private Clients Advisory
Indonesia Infrastructure Finance



NONITO BERNARDO
Senior Investment Officer - PPP
International Finance Corporation - World Bank



SUPRIYA SEN
Director
Red Fort Capital



DANG XUAN HOP
LLM - Teaching Faculty
National University of Singapore



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Book 5 delegates and **save an additional 20%**. For further information on delegate places, or if you are interested in speaking, please contact **Prince Gregorio** on prince.gregorio@thomsonreuters.com or call **(632) 789 5328**

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PROGRAM AGENDA

9:00

Registration and networking

09:30

Chair's Welcoming Remarks

09:40

Opening Address: Asian Financial Crisis' regulatory aftermath – Is Project Finance ready to return to the market?

- Post-financial crisis regulations, economic outlook and infrastructure development plans of Southeast Asian Regions
- The coming into force of Basel III: enhanced capital requirements, global standards for funding liquidity, and new liquidity coverage ratio requirement
- Who's who in project finance deals in the region



SHIKHAR AGGARWAL
Principal Consultant
Public Sector &
Government
Frost & Sullivan

10:10

ASEAN Integration: not just sustainable growth but also shared growth

- Regulatory and infrastructure challenges of financial market integration
- Infrastructure development for physical connectivity: initiatives to boost cross-border transactions and financing modalities to support it
- Impact of an integrated financial market: Monetary and fiscal policy regimes
- Promoting predictability, open economy and transparent legal systems
- ASEAN Infrastructure Fund: bringing back infrastructure funds to the region



CHRISTOPHER STEPHENS
General Counsel
Asian Development Bank

10:40

Refreshment Break

11:00

Overcoming political risks: enforcing contractual certainty

- Examining Southeast Asia's current country risks – managing the region's corruption challenges, civil unrests, monetary policy, inflationary conditions, etc.
- Leap of faith in a protectionist market and its prevalent political risks
- The risk of managing risks: allocating risks to the most appropriate parties.

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11:30

Interactive Panel Discussion: Infrastructure investment in Southeast Asia – seizing opportunities in the region's vast infrastructure needs

- Regional context of Project Financing for Southeast Asia
- Updates on infrastructure policies in Southeast Asia
- Types of risks that government and financial institutions need to assume
- Country by country review of likely near-term activity
- Leading infrastructure developers, power producers, financiers and investors

Moderator:
DANG XUAN HOP
LLM - Teaching Faculty
National University of Singapore



MICHAEL BARROW
Deputy Director
General, Private Sector
Operations Department
Asian Development Bank



MARK GIBLETT
Group Head of Project
Finance (Asia)
Sumitomo Mitsui
Banking Corporation



SHEHARYAR CHUGHTAI
Vice President, Project
Finance – Asia Pacific
Korea Development
Bank

12:20

Networking Luncheon

13:30

Interactive Panel Discussion: Why PPPs have not worked in Southeast Asia

- Legal and regulatory issues that restrict private participation
- Recent efforts to improve PPP regulatory frameworks in the region
- Key elements for successful PPP in the region

Moderator:
MINERVA LAU
PFI Asia Pacific Editor,
Thomson Reuters



CHRISTOPHER STEPHENS
General Counsel
Asian Development Bank



RAMAKRISHNA PATABALLA
Director of Structured
Finance
BNP Paribas



RICHARD MICHAEL
Executive Vice
President & Head of
Private Clients Advisory
Indonesia
Infrastructure Finance

NONITO BERNARDO
Senior Investment Officer - PPP
International Finance Corporation
- World Bank

14:20

The boost in Asia's Project Bond market

- Credit enhancement: Providing guarantee to investors: - Credit Guarantee & Investment Facility
- Getting investors more comfortable with project bonds
- The lack of legal framework to support private sector investment into infrastructure projects
- What types of projects/industries/countries are most attractive
- Investment criteria and rating agency process: can rating agency decisions be appealed?
- Mitigating construction risk and negative arbitrage



BOO HOCK KHOO
Vice-President,
Operations
Credit Guarantee &
Investment Facility

14:50

Case Study: Successful PPP project in SE Asia

- Setting policy, legal and regulatory, investment and implementation framework
- Selection Process: Should the project be delivered as a PPP?
- Private Sector: How private has addressed key risks in projects

TBD

15:20

Refreshment Break

15:40

Increasing energy demands: finding value in a challenging marketplace

- Energy project highlights in 2013 and project pipelines
- Updates on energy policies in Southeast Asia
- Asia's renewable challenge – progress and opportunity
- Country by country review of likely near-term activity



ALLARD NOOY
Managing Director
Markland
Infrastructure Asia Co.
Limited

16:10

Interactive Panel Discussion: How to successfully work with a Project Finance Lawyer

- Main concession contracts, what are the termination provisions?
- How to structure pricing positive and negative covenants in a deal term sheet
- Identifying and ranking specific risks
- Innovation and becoming a comprehensive legal adviser
- Getting involved in collaborative groups for individual Project Finance deals

Moderator:
ROBERT TIONG LEE KONG
Associate Professor
Nanyang Technological University



SUPRIYA SEN
Director
Red Fort Capital

17:00

End of Conference

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