

# ASIAN LEGAL BUSINESS JAPAN 2017 IN-HOUSE LEGAL SUMMIT

17 May - Keio Plaza Hotel Tokyo



## Overview

Asian Legal Business is proud to present the **Japan In-House Legal Summit 2017** on 17 May 2017. This year's ALB Japan In-House Legal Summit 2017 will build on last year's success by once again bringing together regulators, top in-house leaders and senior legal professionals. They will provide you with insights into significant regulatory developments both within Japan and throughout the region. Relevant issues that will help you build a more successful In-House legal department will also be discussed.

## Topic highlights

- Protecting Your Business Against Unintended Risks Posed By Organized Crime
- Japan's Labor Officials Newly Aggressive Actions To Enforce Overtime Regulations - Overview of the MHLW's Team to Eliminate Excessive Work and Practical Ways Companies Can Deal with Overtime Issues
- A New Stage in the Evolution of Legal Technology – Is it secure and does it lead to an effective legal collaboration?
- Best Practice for Best Cost Control of eDiscovery
- Information Management in M&A
- Unity in Diversity: The changing role of the In-House Counsel and legal profession in Japan and Asia
- Transaction Risk Insurance - Utilizing and Leveraging Warranty & Indemnity Insurance in M&A Transactions

## Speakers

- **Toshinari Asano**, Managing Director, Nardello & Co.
- **Kozo Ogawa**, Lawyer, Shinozaki Shinji Law Office
- **Jake Adelstein**, Investigative Journalist, The Daily Beast
- **Grant Tanabe**, Foreign Law Partner, Sonderhoff & Einsel Law and Patent Office
- **Makoto Ohsugi**, Partner, Sonderhoff & Einsel Law and Patent Office
- **Akiko Miyake**, Senior Director, Technology, FTI Consulting
- **Satoshi Sato**, Director, Legal and Compliance, Sony Mobile Communications
- **Yoko Oshima**, Associate General Counsel, GE Japan
- **Kenya Sasada**, Regional Director, Consilio Japan
- **Satoshi Muraoka**, Japan Country Manager, Intralinks
- **Hideyuki Tozawa**, Partner, Deloitte Tohmatsu Financial Advisory LLC
- **Tsuyoshi Yamazaki**, Director, Integral Corporation
- **Hideaki Umetsu**, Partner, Mori Hamada & Matsumoto
- **David Litt**, Law Professor, Keio University Law School
- **Takase Hidejiro**, Legal Counsel, SEGA Holdings
- **Natsue Ishida**, General Counsel Japan, Nihon L'Oreal KK
- **Risa Imaizumi**, Legal Manager, Microsoft Japan
- **Akane Yoshida**, Legal Counsel, Johnson & Johnson K.K.
- **Nick Wall**, Corporate M&A Partner, Allen & Overy
- **Steven Harwood**, Underwriter & Solicitor of M&A Insurance, Pembroke Syndicate
- **William Seccombe**, Regional Director, Jardine Lloyd Thompson



## SUMMIT CHAIRMAN

**Takayuki Kitajima**  
Chairman  
International Corporate  
Counsel Association

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# JAPAN 2017 IN-HOUSE LEGAL SUMMIT

9.00am

## Registration and Refreshments

9.30am

## Welcoming Remarks by Summit Chairman

**Takayuki Kitajima**, Chairman,  
International Corporate Counsel  
Association

9.35am

## Panel Discussion: Protecting Your Business Against Unintended Risks Posed By Organized Crime. Session by Nardello & Co. LLC (conducted in Japanese)

It can be very difficult for corporations to properly manage the hidden risks posed by organized crime as there are many different groups engaged in different activities that may be regarded as semi-legitimate. The Organized Crime Countermeasures Law (“Bo-ryokudan Taisaku Ho-”) also makes it illegal for companies to have business relationships in any form with organized crime. This panel covers:

- The current state of organized crime in Japan, in particular the dual challenges posed by the emergence of non-affiliated ‘han gure’ (quasi criminal gangs) and ‘kyoseisha’ or clean-looking front companies and professionals
- The hidden legal, financial and reputational risks involved when interacting in the course of doing business with individuals or organizations that may have links with anti-social forces
- Critical due diligence that need to be performed before forming alliances or making investments, particularly those that involve high-margin businesses or opportunities introduced by financial advisors who themselves may be unaware of – deliberately or otherwise – who they are acting for
- How to develop and implement a cost-effective and tailored compliance program that can avoid potentially reputation-damaging situations

### Panelists:

**Toshinari Asano**, Managing Director,  
Nardello & Co.

**Kozo Ogawa**, Lawyer, Shinozaki Shinji Law  
Office

**Jake Adelstein**, Investigative Journalist, *The Daily Beast*

10.35am

## Presentation: Japan’s Labor Officials Newly Aggressive Actions To Enforce Overtime Regulations - Overview of the MHLW’s Team to Eliminate Excessive Work and Practical Ways Companies Can Deal with Overtime Issues

### Speakers:

**Grant Tanabe**, Foreign Law Partner,  
Sonderhoff & Einsele Law and Patent Office  
**Makoto Ohsugi**, Partner, Sonderhoff &  
Einsele Law and Patent Office

11.05am

## Refreshment Break

11.30am

## Panel Discussion: A New Stage in the Evolution of Legal Technology – Is it secure and does it lead to an effective legal collaboration? Session by FTI Consulting (conducted in English)

- Is CIO or IT department ready on the Concept of “Virtual Law Practice and Litigation Technology”?
- Guide to keeping up on the rapid increasing adoption of cloud technology used in a broad range of industry sectors
- Key tools that help conserve the workload in house counsels in reviewing legal documents
- How technology can help monitoring behaviors and investigating misconduct

### Moderator:

**Akiko Miyake**, Senior Director, Technology,  
FTI Consulting

### Panelists:

**Satoshi Sato**, Director, Legal and  
Compliance, Sony Mobile Communications  
**Yoko Oshima**, Associate General Counsel,  
GE Japan

12.30pm

## Presentation: Best Practice for Best Cost Control of eDiscovery (conducted in Japanese)

### Speaker:

**Kenya Sasada**, Regional Director, *Consilio Japan*

1.15pm

## Networking Luncheon

2.15pm

## Panel Discussion: Information Management in M&A. Session by Intralinks

- What causes M&A leaks and loss of disclosed information?
- Importance of information management in M&A deal
- Seller and buyer have conflicting expectations. How M&A leaks affect deals?

### Moderator:

**Satoshi Muraoka**, Japan Country Manager,  
Intralinks

### Panelists:

**Tsuyoshi Yamazaki**, Director, Integral  
Corporation

**Hideyuki Tozawa**, Partner, Deloitte  
Tohatsu Financial Advisory LLC

**Hideaki Umetsu**, Partner, Mori Hamada &  
Matsumoto

3.15pm

## Panel Discussion: Unity in Diversity: The changing role of the In-House Counsel and legal profession in Japan and Asia

- With the continued developments on Japan and Asia: How easy is it for in-house counsel to transition in dealing with local in-house teams to regional in-house teams
- How and to what extent can in-house communities work alongside business leaders heads to influence legislation and develop the wider corporate landscape in Japan and Asia?
- How does the increasingly business-oriented role of in-house legal teams affect the relationship with external counsel?

### Moderator:

**David Litt**, Law Professor, Keio University  
Law School

### Panelists:

**Takase Hidejiro**, Legal Counsel, SEGA  
Holdings

**Natsue Ishida**, General Counsel Japan,  
Nihon L’Oreal KK

**Risa Imaizumi**, Legal Manager, Microsoft  
Japan

**Akane Yoshida**, Legal Counsel, Johnson &  
Johnson K.K

4.15pm

## Panel Discussion: Transaction Risk Insurance - Utilizing and Leveraging Warranty & Indemnity Insurance in M&A Transactions - Session by Allen & Overy

A roundtable discussion on the use of W&I insurance in M&A transactions. We’ll address the sort of deals it is well suited for and give some insights on some of the issues commonly faced by its users. The aim will be to provide you with some useful tips such as:

- How to get around the “deal breaker” using W&I insurance,
- How to win the auction by savvy risk allocation - strategic use of W&I insurance; and
- How to ensure the clean exit using W&I insurance.

### Panelists:

**Nick Wall**, Corporate M&A Partner, Allen &  
Overy

**Steven Harwood**, Underwriter & Solicitor of  
M&A Insurance, Pembroke Syndicate

**William Seccombe**, Regional Director,  
Jardine Lloyd Thompson

5.15pm

## Refreshments & End of Event