

# ALB Asia Top GBA Dual-qualified Lawyers

## Methodology

The selection process is based on the following criteria:

- **CROSS - BORDER CASE LOAD**  
Evaluation of the number of cross - border cases handled, reflecting work exposure.
- **CASE COMPLEXITY**  
Engagement in complex cross - border transactions, such as major mergers.
- **INDUSTRY - SPECIFIC EXPERIENCE**  
Experience in cross - border finance (e.g., IPOs), real estate, and technology transfer.
- **JURISDICTIONAL KNOWLEDGE**  
Thorough understanding of the laws pertaining to Hong Kong, Macao, and relevant laws of the People's Republic of China (PRC).
- **REGULATORY COMPLIANCE**  
Ensuring client compliance in cross - border operations and navigating tax registrations.
- **PROFESSIONAL NETWORK**  
Membership in cross - border legal associations and active participation in working groups.
- **THOUGHT LEADERSHIP**  
Publication of articles on cross-border legal topics and speaking engagements at relevant events.
- **CLIENT - RELATED METRICS**  
Metrics related to client retention, new client acquisition, and referrals in cross - border work.
- **PRO BONO WORK**  
Offering free legal services for cross - border community projects and aid.
- **TEAMWORK IN CROSS - BORDER PROJECTS**  
Collaboration with regional legal teams and leadership in cross - border initiatives.