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SPECIAL SUPPLEMENT

# ASIA'S WHO'S WHO 2019

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## INDIA OVERVIEW

# BACK TO BUSINESS

As India once again voted in Narendra Modi of the Bharatiya Janata Party (BJP) as the country's prime minister lawyers were already looking ahead to the next five years. They expect a continuation of targeted reforms aimed at stimulating business development.

Vaibhav Kakkar, partner at L&L Partners, says that Modi had laid out a vision for long-term reforms in his first term, and those should continue in the second one. A key area to watch, says Kakkar, is tax.

"Going forward, technology is going to play a big role in tax compliance. There are already systems in place to monitor real-time input of sales invoices. The government is also working towards processing refunds in a matter of days," Kakkar predicts.

This is echoed by Cyril Shroff, managing partner at Cyril Amarchand Mangaldas (CAM), who says that a "big-ticket" item of consideration for the Modi-led government will be to replace the existing Income Tax Act with a "proposed direct tax code".

"The government is also expected to bring in a new industrial policy to improve competitiveness of manufacturing and services. It will be vital that policy and regulation are closely co-ordinated with industry requirements," Shroff says.

Lawyers note that infrastructure will be another sector to see a lot of development. "The government expanded infrastructure significantly in the last five years and this is likely to continue. In this respect, tighter regulation of the real estate sector is likely on the menu. Improved fiscal discipline, faster resolution of stressed projects and better implementation of the Real Estate (Regulation and Development) Act, 2016 – or RERA – will be things to look out for from the new government," Kakkar says.

According to Shroff, priority reforms include "the bankruptcy code, stimulating private investments, creating jobs, addressing and reversing a slowdown in consumption, and fixing agrarian policies."

To ensure these areas are addressed, Shroff says the government is expected to place significant focus on the

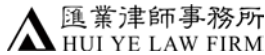
revival of GDP growth. "The government is also likely to aggressively take up issues facing the public-sector bank (PSB) and non-banking financial company (NBFC) sectors aggressively. The BJP's manifesto also targets 100 trillion rupees (\$1.43 trillion) of capital investment in infrastructure by 2024," he adds.

Ran Chakrabarti, partner at IndusLaw, says that India has made impressive economic progress over the past five years. He suggests this may be largely due to reforms "digitizing the bureaucracy, the introduction of the goods and services tax and the tectonic shift in the balance of power towards creditors as a result of the new Insolvency and Bankruptcy Code".

But while these are all positive signs, Chakrabarti notes that there will be challenges ahead. "It's no great secret that almost a million potential employees join the labour market every month and the challenge for the government will be to build an ecosystem that nurtures private sector growth, fuelled by rising income levels and consumption. The technology economy to a certain extent drives innovation, but the critical question is whether the exponential growth of the technology economy will essentially reduce the demand for employees; or otherwise, make it impossible for those with lower skill sets to participate in an economy that becomes more and more complex?" he says.

Kakkar also agrees employment will be a key area of challenge the government will have to address. He explains it is increasingly clear that high growth rates are untenable without creating jobs. As a result, Modi's second term is likely to focus on growing sectors with high employment generation.

"Infrastructure and labour-intensive manufacturing are obvious draws here. But there is also likely to be a focus on MSMEs (micro, small and medium enterprises) that account for a significant portion of employment, especially the informal sector. The newly introduced Mudra loans in the last term were a big draw and helped in expanding access to credit. We can possibly see reforms in the second term that continue this process but also expand the capacity of these MSMEs to create more employment," Kakkar adds.



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Hui Ye Law Firm is a leading full-service law firm in China with a strong focus in business law. The firm boasts outstanding ability to integrate legal capabilities with business resources. The firm has established 23 offices in Shanghai, Beijing, Chengdu, Chongqing, Changsha, Changzhou, Guangzhou, Hefei, Hangzhou, Lanzhou, Ningbo, Nanjing, Qingdao, Shenzhen, Suzhou, Taiyuan, Wuhan, Wuxi, Xi'an, Zhejiang Trade Zone, Hongkong, Atlanta and Los Angeles. We have strategic partners in Canada, France, Switzerland, Sweden, Australia, Vietnam and other countries. Currently, Huiye has more than 700 practicing lawyers, professionals in different fields, we strive to provide individualized and innovative legal service solutions and respond to different legal and business needs of clients globally from time to time.

### Practice Areas

Antitrust/Competition Law / Bank and Finance / Biology, Medical Treatment and Health / Capital Market / Compliance and Investigation / Corporate and Mergers & Acquisitions / Criminal Defense and Criminal Compliance / Cross-border Investment / Dispute Resolution / Family and Wealth Management / Government and Public Affairs / Intellectual Property / International Trade and Shipping & Maritime / Internet, Entertainment and Media / Labor & Employment / Real Estate & Construction / Restructuring, Liquidation and Bankruptcy / Tax Law and Tax-related Service

### Achievements

- China Fastest Growing Firms 2017/2018/2019 - Asian Legal Business
- Top 50 Asian Law Firms - Asian Legal Business
- Firms to Watch 2019 - China Business Law



**Gordon Yang** 杨国胜,  
**Managing Partner** 全球管委会主席

Gordon Yang graduated from Wuhan University with a M.A. degree. He has over 20 years practicing experience as a lawyer and has been selected into the talent pool of 1000 foreign-related lawyers in China.

Gordon is the founder of Hui Ye and has extensive experience in litigation and non-litigation. As the general coordinator and the leader of the team, Gordon has handled numerous arbitration cases, litigation cases and legal service projects with great influence at home and abroad.

Before establishing Hui Ye, Gordon served as a professor in ECUPL and was a lawyer in a famous domestic law firm.



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Ajay Sahni & Associates (ASA) is a boutique corporate law practice focused on intellectual property, innovation and technology. The firm was founded in 1983 with the objective of rendering creative, robust and effective strategic legal advice and representational services.

ASA is committed to deliver out-of-the-box, avant-garde solutions to complex problems faced by its clients. The team strives to work with its clients as partners, helping them manage risk and navigate challenging legal and business landscapes.

ASA has a very strong disputes & enforcement practice with over 100 reported judgments in leading law journals / reports to its credit. The firm handles large IP portfolios for many Fortune clients (both Indian and International) on the prosecution side. It has various awards and listings to its credit such as the International Client Choice Award (Trademark), World Trademark Review (Leading individuals in enforcement and litigation), Asian Legal Business IP Rankings (Tier 1 firm for Trademark and Copyright, Tier 2 firm for Patent), among others. Its members serve on various committees and expert groups in International Associations as well as government bodies.

ASA works with a sophisticated artificial intelligence and automation based in-house trademark portfolio management system to manage compliances, monitor threats and alerts for clients. It is also the first law firm in India to offer blockchain-based IP protection services.



**Ajay Sahni, Founder & Principal**

Ajay Sahni has been practising IP law since 1983 at the Supreme Court, high courts, district courts and tribunal levels across India.

He has argued numerous landmark cases, many of which have been reported in leading law reports and journals. His dispute resolution experience covers a wide spectrum of industries including pharmaceutical, retail, infrastructure, real estate, automotive, finance, fast-moving consumer goods, power, telecommunications, education, chemical and industrial products.



## ANM GLOBAL INC

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ANM Global is a rapid-growing full service law firm having distinguished expertise in the corporate laws, civil and commercial litigation, intellectual property, information technology, real estate, media & entertainment, infrastructure, employment, banking & finance. The firm has widespread presence in India with offices in New Delhi, Mumbai, and Bangalore along with associate offices in different cities. The firm offers unique blend of all round advice extending from legal knowledge to financial advice. The firm believes in creating a healthy and long-lasting relationship with the clients.

ANM Global Inc covers mostly all areas of law, based in India, offering a good blend of capabilities to corporations, individuals and government entities across the country. The firm represents variety of clients comprising government and non-governmental bodies, multinationals, Indian and foreign corporate bodies, financial institutions and individuals in an array of matters. The firm has ventured out in the areas of media & entertainment, domestic arbitration, information technology, power, civil, criminal litigation, corporate law, banking and finance, intellectual property law, real estate.



### **Nidhish Mehrotra, Founder and Managing Partner**

Mr. Nidhish Mehrotra is a Founder & Managing Partner of the firm, which was established in 2009. Mr Mehrotra started his career with a law firm in New Delhi and essentially worked on the Litigation and Capital Markets Practice. Mr Mehrotra also advises companies on cross-border transactions, restructurings and corporate reorganisations, mergers and acquisitions, private equity placements and general corporate governance. Mr Mehrotra has advised couple of Indian companies on how to raise funds through FCCBS, GDRs at different Foreign Exchange Market and has been advising couple of companies in setting up Private Equity Funds in India and he also advises Private Equity Funds in India as well. He also advises numerous Media & Entertainment Companies including Broadcaster on both Litigation and Transaction Advisory. He has been speakers as various national and international forums on various aspects of law. He also acts as mentor to lot of start-up companies in India and advises couple of Incubator centres in India.



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Clasis Law is a full service Indian law firm with a rich experience of advising international and domestic clients on various aspects of Indian laws across numerous industry sectors. The core values of the firm are high degree of legal expertise, commitment to excellence, efficiency, integrity, focus and client care, all of which guide each member of the firm. Our commitment to our values enables us to consistently provide high quality, commercially relevant legal advice specific to our clients' needs.

You may visit our website [www.clasislaw.com](http://www.clasislaw.com) for further information on our practice areas.

### **Recent Achievements**

- Recommended Firm 2019 by Global Law Expert
- Recognised as one of Most Trusted Business & Commercial Law Solution Providers by Insight Success in the year 2018
- IBLJ-Award Wining Law Firm-2017-18
- Ranked amongst the Top 40 Indian Law Firms by RSG Consulting Rankings 2017



### **Vineet Aneja, Managing Partner**

Vineet heads the Corporate Commercial practice in addition to managing the firm. He has provided specialized transactional and advisory services across sectors, covering diverse areas. Client feedback has highlighted the value his experience adds to both the legal and commercial sides of transactions. He has been recognised and awarded for his excellence in corporate laws over many years by many forums.



### **Mustafa Motiwala, Head Litigation and Dispute Resolution Practice**

Mustafa heads the Litigation and Dispute Resolution practice, as well as the Mumbai office of the firm. He has expertise in handling & strategizing matters related to dispute & litigation and also has extensive experience in advising overseas clients on matters related to IP, Shipping, Real Estate, Insolvency & Bankruptcy, Arbitration, enforcement & execution of the foreign judgments & awards.



## DHAVAL VUSSONJI & ASSOCIATES

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The firm was founded in 2013, and is a young and dynamic full-service law firm headquartered in Mumbai. Today, the firm's presence is built with over 60 lawyers in Mumbai and affiliate offices in Bengaluru and Delhi. The firm has in its fold advocates, solicitors, company secretaries and chartered accountants, enabling them to deal with matters comprehensively, analysing the legal, commercial, regulatory, compliance and taxation aspects. The firm aims to provide its clients with an experience. They believe in being accessible and responding promptly to the needs of their clients. They take a solution-oriented approach, to find sound and legally compliant resolutions for their clients. The firm has made remarkable progress owing to the firm's unparalleled commitment to quality. Professionalism, effectiveness and quick turnaround are the cornerstones of their service. The Partners share a passion for the law, along with common values and purpose. On the other hand, their clients enjoy their diversity, in gender, thought and approach. The work ethic and accomplished legal advice rendered by the team, under the powerful leadership of the Partners, is why clients find them dependable.

Swiftly and confidently, the firm has built a name for the quality of services provided especially to clients seeking out legal assistance in real estate, banking and finance, and insolvency. The firm has built deep relationships and maintained them, with well-known names in the real estate and banking & funds landscape in India, who rely on the firm for all their advisory, transaction and dispute resolution requirements. The firm's practice areas include Real Estate, Dispute Resolution, Insolvency and Bankruptcy, Private Equity, Banking and Finance and Securitization and Structured Finance. The firm acts as an umbrella service for providing real estate, commercial, real estate funding and lending structuring, tax compliance and there is also a capable litigation team to cover for any contingencies arising out of dispute. The Firm has been recognised by Legal 500, Chambers and Partners and Asian Legal Business for its real estate and banking and finance practice. The firm was also one of the top ten employers' of choice 2019.



**Dhaval Vussonji,  
Managing Partner**

Mr. Vussonji is a qualified Advocate & Solicitor and Chartered Accountant. Under his leadership and active

tutelage, the firm has gained rapid recognition for its solution oriented approach in diverse areas of practice. He has been recognised by IFLR 1000, Chambers & Partners, RSG Consulting, Asian Legal Business and Legal 500. His clients rely on him as their trusted advisor for legal and commercial troubleshooting. Mr. Vussonji, advises premier developers, builders, banks, funds, hotels, airlines, shipping companies, multi-national conglomerates, among others. Being a Chartered Accountant, Mr. Vussonji provides astute advice and handholding, for structuring of transactions. He is able to provide a bird's eye view on implications for tax liability and test aspects of tax law, before clients choose a specific tax route.



**Prachi Dave,  
Managing Partner**

Ms. Dave is a qualified Advocate and Solicitor. She has over twelve years of experience, specialising in banking

and finance, private equity and restructuring and insolvency and bankruptcy laws. She has a deep understanding of the banking and funds space and her prior experience with the National Stock Exchange enhances her abilities. She has been recognised as The Voice of Corporate Finance by Acquisition International, and is a recommended lawyer by Legal 500 and Global Law Experts. Her clients recognise her as an assertive lawyer, who will always come in, thoroughly researched to the negotiation table.



**Minal Sampat,  
Partner**

Ms. Sampat is a qualified Advocate and Solicitor. She spearheads the Real Estate practice at the

firm. She has deep knowledge of her subject, courtesy her seventeen years of solid experience. Ms. Sampat handles complex transactions and their documentation. Her expertise also lies in analysis of stamp duty and registration laws and advising on suitable form of documentation. She regularly advises and hand holds leading real estate developers, business houses, HNIs and banks on their commercial contracts and conveyancing deals. She is an extremely astute real estate lawyer, providing a lot of path breaking solutions. Her clients recognise her to always lend a fresh perspective on the matter and interpretation of the law.



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Lakshmikumaran & Sridharan (L&S) is a full-service law firm based in India. The firm has 11 offices and a multi-disciplinary workforce of over 400 professionals, focussed on helping clients – big and small – navigate the Indian legal environment. For over 30 years, the firm has been providing litigation, transactional and advisory services to domestic and international clients including several start-ups, MSMEs & Fortune 500 companies, across sectors.

The firm has extensive experience in handling issues across manufacturing, trading, digital and services sectors. The firm's history and core values remain the guiding principle in the legal approach.

L&S combines its knowledge of the law with industry experience to design legal solutions for its clients. It invests heavily in technology and infrastructure to ensure efficient work flow and effective collaboration between clients and professionals.

### Practice Areas

Antitrust / Aviation / Banking & Finance / Customs / Disputes / Direct Tax / General Corporate / Good & Services Tax / Intellectual Property / International Arbitration / International Trade / Insolvency / Mergers & Acquisitions, Private Equity / Regulatory Laws / Securities

### Achievements

The firm is recognised by Chambers and Partner as a tier 1 firm in taxation and intellectual property, year on year. Legal 500 recognised L&S as a top tier firm in tax and antitrust/competition law. Other practice areas recognised by the publication are intellectual property rights and international trade. Along with tax and IPR, dispute resolution and corporate and M&A practices have been recommended by Asia Law.

Mr V Lakshmikumaran, Managing Partner has been recognised across publications as a leading lawyer in tax and intellectual property. Dr Malathi Lakshmikumaran, Executive Director has been recognised as a patent star in IP Star 2019 rankings.



#### V Lakshmikumaran, Managing Partner

Mr. Lakshmikumaran founded the firm in 1985 along with his brother. Over the past three decades, he has been a leading litigating lawyer in India. He known as a subject matter expert in direct and indirect taxes. He also specialises in handling cross

border transactions, valuation of goods in transactions between affiliates, Transfer Pricing, International Taxation, and international trade laws covering WTO law, trade remedies such as antidumping, countervailing duties and safeguards, Foreign Trade Policy, etc. He has rich experience in commercial litigation, arbitration, intellectual property law and corporate law including Food Safety law & Environmental law. He represents clients before various adjudicating authorities, tribunals, high courts and the Supreme Court of India. He has also represented clients in other jurisdictions like European Union, USA, Australia, Canada, etc. V Lakshmikumaran regularly delivers lectures in industry bodies, international institutions and universities. He holds a master's degree in mathematics and a bachelor's in law.



#### L Badri Narayanan, Partner

Badri Narayanan advises clients in the area of tax and investment laws. He has worked in multiple jurisdictions including the US and India. He leads the Digital L&S initiative. Badri routinely advises corporate clients, financial institutions and Corporations across a broad

range of contentious situations, in both a representative and advisory capacity, from internal or regulatory investigations, through to formal court or arbitral proceedings. His expertise include Service Tax, VAT & GST, Trade, Customs, Foreign Trade Policy and Procedures, E-Commerce and Software, Corporate Advisory / General Corporate, Digital & Cyber Laws, Intellectual Property Licensing & Cross Licensing. Prior to joining the firm, Badri practiced as an intellectual property lawyer in the United States. He was also involved in many patent litigation matters in the US. A physics graduate from Delhi University, Badri completed his LLB from University of London and LLM from Cornell Law School. He is admitted to practice in India and New York; and is a qualified patent agent in India.



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MZM Legal is a full-service law firm in India, with a highly motivated team of 40 lawyers, with two fully functional offices in the cities of Mumbai and New Delhi. Established in 2005 by Mr. Zulfiqar Memon, the cornerstone of MZM Legal's practice has been the development of deep and personal relationships with the clients. MZM Legal's commitment to find practical solutions to complex and complicated issues has made it the preferred partner for major corporate houses, large conglomerates and high net worth individuals during crisis situations.

MZM Legal is recognized as the India's leading firm providing a full spectrum of white-collar crime solutions including preventive compliance, defence, strategy, and prosecution. Over the years MZM has been recognised for advising and handling complex, high-value and sensitive International Commercial Arbitrations, Investor-State and Ad-Hoc Arbitrations. Amongst other varied practice areas, MZM Legal in last couple of years has also developed a robust Restructuring and Insolvency practice.



### Zulfiqar Memon, Managing Partner

Zulfiqar heads the firm as Managing Partner and leads the Criminal Compliance, Alternative Dispute Resolution and Matrimonial Dispute Verticals at MZM Legal. He has been recognized as the leading and expert in the area of White-Collar Crime.



### Parvez Memon, Senior Partner

Parvez chairs MZM's Criminal Litigation and White-Collar Crime and Regulatory Defence Practice. Parvez has over 20 years of niche experience of handling criminal trial before courts across India. He has acted in some of India's most fierce prosecutorial and governmental investigations.



### Waseem Pangarkar, Senior Partner

Waseem heads MZM's Disputes Resolution, Litigation and Restructuring & Insolvency Practice. Waseem has vast experience of representing his clients before various Domestic and Foreign Courts, Arbitral Tribunals and Institutional Bodies.

**S&R**  
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S&R Associates is an Indian law firm with offices in New Delhi and Mumbai providing domestic and foreign clients with a full range of legal services. Our lawyers are admitted to practice in India and many have previously practised or studied law in other countries, including the United States and the United Kingdom. We seek to distinguish ourselves based on the quality of our services and to be the law firm of choice in leading Indian transactions and matters.

### Practice Areas

- Mergers and Acquisitions - acquisitions, takeover offers, joint ventures, asset and business unit sales, leveraged transactions and distressed transactions.
- Private Equity - controlling and minority investments, private and listed company transactions, exits, investment funds regulation and venture capital.
- Litigation and Arbitration - joint venture and shareholder disputes, enforcement of foreign awards, SEBI and other regulatory proceedings, and anti-corruption investigations.
- Capital Markets - IPOs and follow-on offerings, ADRs, GDRs, debt offerings, QIPs, business trusts (InvITs and REITs), rights issues and delistings.
- Banking and Finance I Restructuring and Insolvency - secured lending, refinancing, restructuring, insolvency proceedings, bond issuances, and enforcement of security interests.
- Competition - combination approval, post-acquisition business integration, anti-competitive agreements, dominance-related issues, audits and investigations.
- General Corporate and Regulatory Matters - corporate governance, foreign investment, regulatory investigations, employment, commercial contracts, outsourcing, technology, intellectual property licensing and data protection.

### Achievements

S&R and its lawyers have consistently been recognized and recommended by leading legal publications such as Chambers Asia-Pacific, IFLR1000, Asialaw Profiles and Who's Who Legal. The Firm has also been consistently ranked as a leading Indian legal advisor by value and volume by Mergermarket, Bloomberg and Venture Intelligence.





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Founded in 2009, S.K. Singhi & Co., LLP, Advocates is a well recognized and renowned Professional Indian Law Firm headquartered in Kolkata, having pan India presence with its offices located in New Delhi, Mumbai, Gurugram and Bhubaneswar. The firm has a team strength of 40+ lawyers who have vast experience and legal expertise in various facets of law. Mr. S.K. Singhi, is the Managing Partner of the firm. The team members have an in depth knowledge, multi-sectoral expertise and understanding of legal procedures. The firm has already begun taking significant strides nationally within the legal sector through appropriate measures and aim to extend their reach internationally.

### Practice Areas

Arbitration & Conciliation / Banking Law / Civil & Commercial Litigation / Competition & Anti Trust Law / Corporate and Banking Law / Criminal Law / Documentation of International Transactions / Family & Personal / Industrial & Labour Law / Intellectual Property / Cyber Law / Mining & Infrastructure Law / Real Estate / Property Law / Securities and Insolvency Laws / Shipping & Maritime Law / Taxation Law



### S.K. Singhi, Founder and Managing Partner

Mr. S. K Singhi was a practicing Company Secretary before setting up this multi-disciplinary firm which provides prompt and professional services addressing complex legal issues of its clients. Known for his rich and extensive experience of close to three decades, he is highly recommended in the corporate sector and has successfully advised and represented large corporates, banks & financial institutions, government departments and multinationals in top draw and critical matters. He is actively associated with various Chambers & industry forums including CII, ICC, FICCI, Bengal Chambers of Commerce & Industry, Russian Asia Legal Association, CREDAI BENGAL, London Court of International Arbitration amongst others. Recently, he was honoured with Achiever's Award 2019 for his exemplary contribution in the field of insolvency & bankruptcy law practice.

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Tandon & Co. is a fast growing full service law firm with a strong team of experienced attorneys, providing a broad range of transactional, regulatory and advisory services. The firm was founded by Kunal Tandon, who brings in years of diverse and in-depth legal experience to the table. The firm has a holistic, innovative and commercially pragmatic approach (coupled with high degree of quality, integrity) in delivering comprehensive legal advice and efficacious solutions. The multi-disciplinary team at Tandon & Co., comprises of motivated professionals and home-grown litigators who are committed to provide prompt service and have consistently delivered successful results for our illustrious clientele.

### Practice Areas

Banking, Insolvency & Restructuring / Commercial Litigation & Arbitration / Intellectual Property Rights / Media, Entertainment & Broadcasting / Real Estate / Telecommunications



### Kunal Tandon, Founding Partner

Kunal specializes in the Intellectual Property, Media & Broadcasting, Telecommunication as well as Insolvency laws in India. In his legal career of more than 16 years, he has amassed a strong reputation and incredible wealth of knowledge in various aspects of law by managing clients in various industries. He has successfully advised represented large companies, multi-nationals, as well Indian business groups and government departments across various courts and appellate tribunals. For his exceptional acumen, he was acknowledged as the Rising Star and awarded GenNext Under 40 Rising Star. He is also ranked in the individual category – as a Leader in 40 Under 40 Category and consistently a leading lawyer by Benchmark Litigation and Asialaw (for IPR, TMT & Commercial Litigations). Recently he was awarded "Achiever's Award for his expertise, innovation and leadership in TMT Laws and Litigations".

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TT&A is a young and dynamic firm with a formidable presence and market leading reputation in our core practice areas. We are one of the few Indian firms that have consistently delivered on the promise of a 'hands on' senior involvement, which has helped ensure quality of the work product, commerciality and a mature approach towards deal negotiation and execution. This is borne out by the client feedback on partner involvement and skill level. The quality of our associate pool has been consistently noted and appreciated by clients as well. Based on these factors, we have been able to establish ourselves as the first choice firm for all our key clients for their most complex, critical and time sensitive mandates.

**Practice Areas**

- Corporate M&A: Partners: Kunal Thakore, Feroz Dubash, Shruti Zota
- Banking & Finance: Partners: Sonali Mahapatra, Rituparno Bhattacharya
- Financial regulatory: Partner: Rahul Gulati
- Competition: Partner: Ram Kumar
- Capital markets: Partner: Rahul Gulati

We have advised on some of the most significant and challenging transactions in the Indian market and regularly advise companies and promoters on Indian regulatory issues. Our clients include major national and international companies from different industry sectors including banking, financial intermediaries, pharma, insurance and energy.

**Rahul Gulati**

Rahul Gulati is consistently rated as one of the top lawyers in the debt capital markets and financial regulatory space. He has spent the last 18 years advising issuers and lead managers on international and domestic debt offerings, derivatives matters and has

advised on a number of significant structured financing transactions at TT&A. Rahul leads the financial regulatory practice at the firm and is recognised as being a trusted advisor to banks and financial institutions. An alumnus of National Law School Bangalore, Rahul is hailed as a *"technically sound and commercially aware lawyer having knowledge of the Indian regulatory framework"* and as someone who *"is committed and available when needed, and has an innovative approach to problem solving."*

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Veritas Legal is a boutique law firm established in February 2015 consisting of experienced professionals having an in-depth knowledge of the legal, regulatory, and commercial environment in India. Since inception, the firm has grown in strength to 65 people and has completed over 100 noteworthy M&A and private equity deals, and more than 700 litigation filings across India.

**Practice Areas**

Banking and Finance / Competition Law / Data Protection and Privacy / Litigation / Mergers and Acquisitions / Private Client Practice / Private Equity / Real Estate / Regulatory and Compliance / Restructuring and Insolvency / Retail and Franchise

**Achievements**

The firm and its members have been recognized in the RSG India Report 2017, Chambers and Partners guides, IFLR1000, IBLJ, Asialaw and ALB in which the firm has been recognized as 'Employer of Choice' (India) in 2019.

**Abhijit Joshi,  
Founding & Managing Partner**

Abhijit Joshi, the Founding & Managing Partner of Veritas Legal has a noteworthy career spanning over 25 years.

Abhijit specializes in M&A, Private Equity and Private Client with recognition in the:

- "A-List: India's top 100 lawyers" by India Business Law Journal
- Band-1 for Corporate/M&A by Chambers & Partners Asia-Pacific Guide
- "Highly Regarded" lawyer by IFLR1000 for M&A
- International Who's Who Legal for M&A, Private Client Practice & Corporate Governance
- Financial Times Innovation Award (Asia-Pacific) for a complex merger transaction

Abhijit is a member of the Bar Council of Maharashtra and Goa, India, Bombay Incorporated Law Society, Law Society (England and Wales), Entrepreneurs Organization, Young Presidents' Organization and on the advisory board of the Oberoi International School.



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Vertices Partners is a Mumbai-based boutique law-firm which has established immaculate credentials as one of the leading first-generation law firms in the country with a domestic and global client base. A niche player in the legal domain, Vertices Partners founded in 2016 is uniquely positioned to offer a wide range of advisory services with result-oriented solutions across diverse practice areas spanning transactional, advisory, litigation and regulatory matters. A firm commitment to professional work ethics, a client-first approach, a proven ability to cut through complexities and emphasis on risk mitigation strategies have consolidated the reputation of Vertices Partners as a Partner-driven service. Vertices Partners has nurtured long-term personal and professional relations with our clients and pride ourselves on adhering to the highest levels of service standards. A collective five-decade experience of seamless cross-practice skill set makes Vertices Partners the preferred solution partner for clients on a pan-India and global level. Vertices Partners distinguishes itself by maintaining a high level of Partner involvement and personalized service outlook towards clients.

### Practice Areas

Compliance, Bribery, Anti- Corruption & White Collar / Corporate & Commercial / Dispute Management & Commercial Litigation / Foreign Investment & Exchange Control / Insolvency & Bankruptcy / Intellectual Property / Joint Ventures / Mergers & Acquisitions / Private Equity, Venture Capital and Seed & Angel Capital / Regulatory Affairs / Telecommunications, Media and Technology

### Industry Specialisation

Private Equity & Venture Capital - Vertices Partners has been recognized as having one of the leading Private Equity and Venture Capital practices in India. In this practice, the Firm has been consistently ranked amongst the top leaders in league tables. We have also been known as one of the most innovative firms, generating new ideas and creative approaches to work, understanding Client's business and its challenges with deep focus on our quality of advice, having specialist knowledge.



#### **Vinayak Burman, Founder and Managing Partner**

Vinayak Burman is the Founder and Managing Partner of Vertices Partners, a

boutique law firm. He specializes in venture capital, private equity and M&A practice and strategic acquisitions across multiple sectors. He has been regularly representing several Venture Capital & Private Equity funds, promoters & founders in relation to investments, and several companies for various rounds of capital raise at all stages. He has been ranked as a highly recommended lawyer by the Chambers & Partners, Asia Pacific 2015 & 2016 as the up and coming lawyer in the corporate and M&A and Private Equity Practice and by RSG Rankings 2015 & 2016 for private equity.



#### **Archana Khosla, Founder Partner**

Archana Khosla is a Founder Partner of Vertices Partners. Her key specialization domains span

Corporate Commercial Law, Venture Capital and Private Equity Investments. She also has proven skill expertise in the areas of Mergers & Acquisitions, Joint Ventures and Strategic Acquisitions across multiple sectors. Her professional experience extends to diverse sectors including inter-alia Financial Services, Consumer Products, Healthcare, Credit Information, Real Estate, Manufacturing, Education and Pharmaceuticals. She has represented Private Equity funds and Founders in matters concerning Investments and Multi-National Companies in cross border transactions.



#### **Amit Vyas, Founder Partner**

Amit is a Founder Partner of Vertices Partners. He specializes in the domain of Dispute Resolution

Practice. His domain expertise extends to Commercial Disputes, Arbitration and White-Collar Crimes. He has been regularly representing clients in multi-farious commercial disputes in relation to Shareholders Agreements, Fraud Investigation, Real Estate, Trusts, Intellectual Property Rights and various other Commercial Aspects before the Supreme Court of India, Bombay High Court, NCLT, NCLAT, Securities Appellate Tribunal, Criminal Courts and various other Legal Forums. He has advised clients in cross-border and domestic disputes before various Courts for over 15 years.

## INDONESIA OVERVIEW

# JOKOWI'S SECOND TERM PROMISES PLENTY

With the ambition to speed up infrastructure spending across urban and digital projects, and an aim to boost economic growth, Indonesian President Joko "Jokowi" Widodo has an ambitious future in mind for Indonesia, and a variety of plans about how he wishes to achieve all he has set out to tackle.

If there's one thing that can be anticipated of Jokowi's second term, it is that it will be busy. His government has also already kicked off a staggering \$350-billion infrastructure drive — the biggest in the nation's history.

In July, fresh on the heels of his election win, Jokowi held a rally in West Java, where he outlined his 2019-24 policy vision. During the speech, he pledged greater "interconnectivity" and, at the same time, reinforced his development plans.

Jokowi said his government would be accelerating its development work and connecting infrastructure projects "such as toll roads, railways, seaports, and airports." A key part of this message was that such infrastructure projects across Indonesia would serve to open access to small and medium enterprises. "Our focus is to improve connectivity," Jokowi said, adding that transportation infrastructure would also help to boost tourism attractiveness. Another emphasis was enhancing Indonesia as a more "productive and competitive" nation, with a greater priority on "human resources development," which he billed as "key to Indonesia's future."

Indonesian law firm Kudri & Djamaris has been closely watching Jokowi's leadership, and believe that his recent public comments offer a great insight into his strategy going forward. "After being rightfully elected as the President and Vice President of the Republic of Indonesia for the second time, Joko Widodo with Kyai Hajji Ma'ruf Amin as his new partner, have shared their objectives and goals on how they bring improvements to Indonesia for the next five years," founding partner Defrizal Djamaris says.

"In his speech, Jokowi declared the objectives and plans he will carry out during his reign, which are tax regulation improvement; simplification of permit and license bureaucracy; development on investment sector in

Indonesia; advancement of infrastructure development; changes in Indonesian bureaucracy; and development of Indonesian natural and human resources," Djamaris outlines.

Djamaris notes that these regulatory updates, sweeping policy changes and plans to bolster the economy, are all consistent with official comments and announcements as are Jokowi's plans to "raise, develop, and maintain Indonesian investment sector through simplification of permit, reparation of bureaucracy system, tax regulation improvement."

But while such consistency is doubtless comforting for the market, there is one area where there needs to be greater changes to stimulate growth and attractiveness Djamaris says. "Jokowi and his cabinet need to support political stability through democratic values and by strengthening law supremacy to effectively implement the vision and mission that have been set by Jokowi in this second term in government," he adds.

While these comments offer a pathway forward, there are more expected policy changes and focuses that are expected as a result of these comments — key among them is ensuring Indonesia is a more investment-friendly market.

While infrastructure development, and general regulatory overhauls have been among the most keenly anticipated changes by those with business interests in the region, there are other developments to be expected, and with these, greater opportunities and challenges.

Along with its contemporaries in the region, Ivan Almada Baely & Firmansyah Law Firm (IABF) has also been closely watching Jokowi's legislative progress. In addition to these big-picture developments, there are also smaller, more focused developments expected on the horizon that will boost the Southeast Asian nation's attractiveness as a business hub— key among them, a new, hotly anticipated Negative Investment List.

The list, which outlines investment requirements and currently restricts foreign investment within certain areas, is expected to be readjusted soon to help stimulate further interest in the market.



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Ivan Almaida Baely & Firmansyah ("IABF") is a leading firm in Indonesia, with a great spirit of teamwork and collegiality. IABF has started to actively providing legal services to the business communities in Indonesia since 2003. IABF's clients range from individuals and start-up enterprises to leading business companies in Indonesia, including large national and multinational companies. Our focus is on building on-going relationships with our clients. One way in which we assist our clients beyond standard legal services, is by tapping into our strong network of both private and public-sector contacts in Indonesia, in connecting clients with relevant business contacts, market intelligence and opportunities. Our team is comprised over 30 lawyers, 4 paralegals and other supporting staff. Our lawyers selected from a range of diverse career backgrounds, including multi-national corporations, national and international law firms, financial institutions, government bodies and university academia. This breadth of experience and sector knowledge contained within our team guarantees that we guide our clients to the best commercial business outcome available.

### Practice Areas

Advertising and Media / Anti Trust / Banking & Finance / Bankruptcy / Broadcasting / Capital Market & Securities / Civil Aviation / Corporate Secretary / Direct & Indirect Investment / Energy & Mining / General Corporate & Company Laws / Hospitality and Leisure / Infrastructure / Intellectual Property Rights / Labor, Employment and Immigration / Litigation Court Practices / Merger & Acquisition / Real Estate / Receiver & Administrator for Bankruptcy / Shipping / Telecommunication



**Ivan F. Baely, S.H., LL.M., Partner**

Ivan obtained his Master of Laws degree at the University of Melbourne, upon completion of his Law Degree from the University of Indonesia. Ivan's professional experience extends across a number of major firms in Jakarta, a government agency (the Indonesian Bank Restructuring Agency/IBRA) and a foreign consulting company. He has particular expertise in advising on mergers & acquisitions; banking & finance; debt restructuring; foreign investment; labor, employment & immigration; energy & mining. Ivan is a licensed capital markets lawyer.



**Almaida Askandar, S.H., Partner**

Almaida obtained her Law Degree from the University of Indonesia. Almaida professional experience extends across a number of major firms in Jakarta. She has particular expertise in advising on capital markets & securities; corporate & commercial law; mergers & acquisitions; anti-trust; along with litigation court practices and bankruptcy. Almaida is a licensed capital markets lawyer.



**Tjahyono Firmansyah, S.H., LL.M., Partner**

Tjahyono obtained his Master of Laws degree at the Washington College of Law, American University, upon completion of his Law Degree from the University of Indonesia. Tjahyono's professional experience includes private practice in a major law firm in Jakarta and in-house counsel in a number of large companies within Indonesia and the broader region. He has particular expertise in mergers & acquisitions; banking & finance; debt restructuring; energy & mining; foreign investment; land use and real estate; employment & immigration.



**Erwin Purba, S.H., Partner**

Erwin obtained his Law Degree from the University of Indonesia (Business Law). Erwin's professional experience includes serving as Special Counsel in the Singapore office of DLA Piper, private practice in a major law firm in Jakarta and in-house legal experience with a leading regional cross-media operator. His principal areas of practice include foreign investment, mergers & acquisitions, corporate & commercial law, telecommunications, media and information technology (TMT).



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Yang & Co. is a fast-growing law firm driven by experienced, professional and forward-looking partners, Ferry Yang, Marcia Wibisono and Saniah Wu. Established in 2011, Yang & Co. provides a full spectrum of legal services. In 2019, Yang & Co received the 1st Rank from a prestigious survey of Recognized Mid-Sized Indonesian Law Firms 2019 organized by HukumOnline, a well-known Indonesian Regulation Website.

### Practice Areas

Banking & Finance / Business Establishment and Company Liquidation / Commercial Litigation, Arbitration and Bankruptcy / Corporate, Commercial Law and Business Contracts including Joint Ventures / Environmental and Sustainability / Information Technology / Insurance / International Trade and World Trade Organization / Labour and Employment / Manufacture / Mergers & Acquisitions / Mining, Oil and Gas / Plantation, Forestry and Pulp and Paper / Property and Tourism / Restructuring & Insolvency / Transportation and Shipping



**Dr. Ferry Yang, SH, LL.M, Advisor**

Ferry is a founder of Yang & Co. He has extensive experiences in various legal areas with international recognition. Throughout the mature journey of his career, he has been closely involved in both major litigation matters and corporate commercial transactions, including but not limited to international transactions, popular civil lawsuits against unsecured creditors, high-profile restructuring transactions, financing projects involving export credit agencies and numerous international banks, and uncountable acquisition related projects.



**Marco Mengko, SH, Managing Partner**

Marco is one of the Partners who lead the Litigation practice in the firm. He has extensive experiences and in-depth knowledge in handling civil, criminal, bankruptcy, suspension of payment, arbitration, intellectual property right, industrial relation (employment), land dispute and family related litigation cases. Besides being involved in litigation and dispute resolution, he also advises and handles corporate and non-litigation legal matters involving domestic as well as international companies.



**Marcia Wibisono, SH, MH, LL.M, Partner**

Marcia is a founder of Yang & Co. She is one of the partners who lead the corporate and commercial practice at the firm. She has been involved in numerous sophisticated transactions, including but not limited to secured financing, hotels and properties related transactions, merger and acquisitions, joint ventures and recently just closed a deal of assets swap transaction. During her long career, she has advised mining companies, plantation companies, oil companies, insurance companies, banks, manufacturing companies, and hoteliers.



**Saniah Wu, SH, LL.M, Partner**

Saniah has garnered extensive working experiences in several notable law firms and multinational companies prior to establishing Yang & Co. with Ms. Wibisono and Mr. Yang. She has gained exposure and training in various corporate legal matters, foreign investment, M&A transaction, WTO trade remedies, property law and labor law. At the moment, she is advising various multinational clients in F&B, real estate, plantation, manufacture and multiple foreign investments.



**Narisqa, SH, MH, CLA, Partner**

Narisqa has extensive experiences as a lawyer in Indonesia for over a decade in litigation cases. His working experience comprises of working as an associate lawyer at one of the biggest litigation firms in Indonesia, and he later established his own law firm in 2011. Due to his outstanding performance and diligence, he decided to expand his wings by joining Yang & Co.



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Lubis Ganie Surowidjojo (LGS) was founded in 1985 by Mr. Timbul Thomas Lubis, Mr. Mohamed Idwan Ganie and Mr. Arief Tarunakarya Surowidjojo. Since then, it has widely recognized as one of Indonesia's leading and most dynamic law firms and we have been one of the largest and most respected law firms in the country.

LGS mission statement and tagline: "The law on your side". It emphasizes our Core Competence: client satisfaction and to service existing and future client needs. We always aim to provide "more with less" and "more for less" for the benefit of our clients.

Whilst most law firms focus in either commercial transactions or commercial disputes, our size allows us to maintain both transaction and dispute resolution divisions, and with political and culturally in-depth understanding of Indonesia these provide a unique perspective.

LGS is also the only Law firm in Indonesia that holds multiple ISO accreditations (ISO 9001/2015 and ISO 14001/2015), all issued by Lloyd's Quality Assurance. In more than 30 years of service, our mission has remained the same: serving the best interest of our clients with the highest professional standard.

As historical and landmark services, LGS acted as the Indonesian Government's counsel to restructure the Indonesian banking systems during the economic and monetary crisis. LGS acted as counsel for the Indonesian Government, State-Owned Enterprises, and private companies, and has introduced historical and breakthrough solutions of toll road projects, integrated power plant projects, project finance transactions, Government Guarantee scheme for PPP projects, condominium concept, venture capital transactions, capital market due diligence, etc. LGS acted as mediator, litigation lawyers, and expert witnesses in privately-held mediation process, international and national arbitration, and court proceedings for multinational and domestic corporations.

### Practice Areas

Banking, Finance, & Fintech / Capital Market / Corporate, Project, & Structured Finance / Dispute Resolution & Litigation / Forestry & Plantation / General Corporate, Governance, & Compliance Audit / Infrastructure & Construction / Insurance / Intellectual Property / Investment / Maritime, Shipping, & Transportation / Mining & Natural Resource / Property & Real Estate / Telecommunication & IT / Unfair Business Practices



### Dr. Mohamed Idwan Ganie, Managing Partner

Dr. M. Idwan Ganie is one of the Founding Partners and currently also the firm's Managing Partner. He obtained his Indonesian law degree from the University of Indonesia in 1977 and holds a Ph.D. in law from the University of Hamburg. Dr. Ganie speaks fluently Indonesian, English, and German. Dr. Ganie specializes in commercial transactions/disputes, corporate governance, and fact-finding/investigation. He is admitted to the Indonesian Bar and a member of the Australian Law Council and the Association of International Arbitration. He is a licensed capital market lawyer and a licensed commercial/sports arbitrator and also Fellow of the Singapore Institute of Arbitrators (FSI Arb). Dr. Ganie is the Chairman of the Indonesian Anti-Trust Lawyers Association, President of the Indonesian Court of Arbitration for Sports, commercial arbitrator with SIAC in Singapore and AIAC (formerly KLRCA) in Kuala Lumpur, and sports arbitrator with CAS in Lausanne. He is the author of "Mergers and Acquisitions Under Indonesian Law" (Wolters Kluwer, 2nd ed. 2018). In 2017, Asian Legal Business (ALB) named Dr Ganie Indonesia's Managing Partner of the Year. In 2018 he was named External Counsel of the Year voted entirely by in-house counsels throughout Asia, Africa and Middle East and, most recently, in 2019 two different international publications in the legal profession have named Dr. Ganie Indonesia's Arbitration and Litigation Lawyer/Advisor of the Year. For the last 25 years Dr. Ganie has been a senior lecturer with the Faculty of Law of the University of Indonesia teaching legal writing, legal reasoning, and legal due diligence. He is an Independent Commissioner with PT Global Mediacom Tbk (MNC Group) in Indonesia and member of the Global Advisory Board of the US Asia Institute (USAI) in Washington DC.



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Since 2016, the team at William Hendrik Esther has given their clients skillful and innovative approaches to various legal services. Our practitioners are an innovative and energetic group in all corporate legal activities and transactions, including both litigation and dispute resolution. Individually, the team has an area of specialty and are committed to understanding the client's needs and providing tactical advice. The team here is committed to working with three core values: integrity in all aspects of our job, excellence which comes from hard work and continuous learning, and humanity to making sure our clients' needs are met. Our obligation to provide effective and efficient advice to solve the challenges our clients face helps us work at competitive costs.

### Practice Areas

Alternative Dispute Resolution & Litigation / Banking and Finance / Capital Market / Data Protection / Employment and Labor / Energy / Foreign Direct Investments / General Corporate and Commercial Law / Intellectual Property Rights / Project Finance / Real Property / Tax Law

### Industry Specialisations

Aviation / Banking, Insurance and Multi-finance / Hospitality and Leisure (Entertainment and Food & Beverage) / Infrastructure / Mining / Oil and Gas Law / Plantation and Agribusiness / Retail & Consumer / Telecommunications

### Achievements

William Hendrik Esther has been actively involved in various industry IPO's at Indonesia Stock Exchange among others MD Pictures, CCSI, Sriwahana etc



#### William Setiawan Palijama, Partner

With 20 years of practice, William has worked in reputable firms before becoming a partner in William Hendrik Esther. His knowledge and experience in areas such as litigation, arbitration, labor law, and bankruptcy have made him well versed and equipped to bring

the best advice and experience in supporting, assisting and representing various client in Indonesia including client of various international law firms. William is now developing and providing services to support the enforcement of the code of ethic and the code of conduct for specific client. The services including to maintain a hotline for whistle-blower, provide and conduct internal and independent investigation, delivering legal opinion and implementing the sanction.



#### Hendrik Silalahi, Partner

Hendrik's extensive background has given him a wide range of expertise in representing domestic and international clients. As an expert on legal issues surrounding Capital Market, M&A, Taxes and General Corporate in Indonesia, Hendrik has actively

involved provided several largest Indonesia State Owned Enterprises and well-known multinational companies with legal opinion on some of challenging transactions and projects. Hendrik has been worked with some multinational companies and conglomerate as the general counsel over years and is responsible for various legal matters and projects. He currently is Involved in various IPO and capital market transactions in various industries.





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We strive to offer each and every of our clients a special blend of skill, creativity, and solutions.

We are a small but heavyweight practice in our chosen area of specialty. White collar criminal litigation, admiralty, construction, and complex commercial disputes; form the bulk of our litigation and arbitration practice. Meanwhile, our corporate practice group together with our counsel has vast experience in corporate transaction; such as, Banking & Finance and Merger & Acquisition.

We bridge the gap between foreign clients' expectations and the realism of settling disputes or operating business in Indonesia. We are culturally Indonesian, yet international in attitude, outlook and efficiency.

### Practice Areas

Commercial Litigation & Arbitration / Construction Arbitration / Corporate Transaction / Criminal Litigation / Cyber Law / Maritime Law

### Achievement

Recognized Mid-Sized Indonesian Corporate Law Firms 2019



### Setyawati Fitrianggraeni, S.H., LL.M., FCI Arb., FAIADR.

Fitri is Managing Partner at Anggraeni and Partners. She focuses her practice on dispute resolution and litigation. She is an experienced advocate and handles a wide variety of criminal and civil cases, commercial disputes, and arbitrations. She has developed a sterling reputation for white-collar criminal law, commercial disputes, international trade disputes and shipping. She graduated from University of Indonesia and earn her Master Degree from University College London, United Kingdom, England.

In addition to the legal practice, Fitri continues to show her commitment and love of the Law by teaching at her alma mater, the University of Indonesia. She generously gives her time to the next generation of lawyers by participating as Judge Arbitrator in the Willem C. Vis (East) International Mooting Competition in Hongkong.



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Founded by Mr. Luky I. Walalangi, a highly regarded lawyer with nearly two decades of experience, the firm is associated with Nishimura & Asahi, the largest law firm in Japan, in reflection of W&P's high-quality standards. W&P is highly regarded for its ability to construct and ensure a solid legal foundation in compliance with all applicable laws and regulations, one that helps its clients limit risks while flexibly supporting avenues for their growth and exploration. W&P combines its incisive insights with strong local and global networks (including extensive global resources in association with Nishimura & Asahi), a combination which enables W&P to support its clients in an informed, fast and strategic manner.

### Achievements

W&P is the Best New Law Firm 2019-2020 by Asia Business Law Journal based on votes, references received from thousands of in-house counsels, lawyers at international law firms and other Indonesia-focused professionals, resulting to a thoroughly researched, independent and reflective of the collective opinions and experiences of those who are best-placed to judge the quality of law firms in Indonesia.

In addition, W&P are just considered by Asian Legal Business as "Tier 2" Law Firm in M&A, which is a huge leap from "Notable Firm" in 2018.



### Luky I. Walalangi, Founder and Managing Partner

W&P team is led by Mr. Luky I. Walalangi, a leading lawyer in Corporate and Merger & Acquisition and Banking & Finance, with almost 2 decades of experience in law practices.

Mr. Walalangi has successfully led W&P to become the Best New Law Firm of 2019-2020 by Asia Business Law Journal and has been listed in various international publications and surveys including: Asia Business Law Journal 2020 as Distinguished Practitioner, Chambers Global 2019 and Chambers Asia Pacific 2019 as Leading Individual in M&A and Corporate, Asia Business Law Journal 2019 as The A-List: Indonesia's Top100 Lawyers, Asialaw Profiles 2019 Research: as 5 Best Lawyers, IFLR1000 2019 as Leading Lawyer – Highly Regarded and other various international publications and surveys in the previous years.



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Angara Abello Concepcion Regala & Cruz Law Offices (ACCRALAW) is the country's premier law firm with a cohesive multi-disciplinary team of legal professionals who possess in-depth knowledge in specialized fields of law, backed by extensive experience of over forty-five years in the practice of law in the Philippines. From a core group of seven lawyers at its inception in 1972, the Firm has grown to a prestigious service organization of more than 160 lawyers and over 170 non-legal personnel. Its principal offices are in Bonifacio Global City, Taguig, Metro Manila. The firm has full service branches in thriving business commercial centers in the Visayas and Mindanao - Cebu City and Davao City.

The Firm has an excellent track record in litigation and dispute resolution, labor and employment law, intellectual property, and in handling diverse, significant and complex business projects and transactions for both local and multinational clients. It has been involved in landmark litigation cases and significant business transactions.

ACCRALAW's clientele represents the full spectrum of business and industry, and includes professional organizations and individuals. Servicing the Firm's clients are seven practice departments and two branches, which offer timely, creative and strategic legal solutions matched with cost-efficient administration and expert handling of clients' requirements.

The Managing Partner of the Firm is Emerico O. De Guzman and its Co-Managing Partner is Ana Lourdes Teresa A. Oracion.

### Practice Areas

Administrative Law and Regulatory Practice / Admiralty and Maritime / Advertising and Mass Media / Agricultural Law and Agrarian Reform / Anti-Bribery, Corruption and Anti-Money Laundering / Anti-Counterfeiting / Antitrust and Trade Regulation / Appellate Practice / Arbitration and Mediation / Aviation / Banking and Finance / Bankruptcy, Insolvency and Corporate Rehabilitation / Business Process Outsourcing / Constitutional Law / Construction / Contracts / Copyright and Related Rights / Corporate / Criminal Law / Elections / Eminent Domain / Energy / Entertainment and Sports / Environment and Natural Resources / Family and Matrimonial Relations / Government and Legislative Advocacy / Government Contracts and Public Private Partnerships / Immigration and Naturalization / Insurance / International Law / Internet, Technology and Science / Investment, Mergers and Acquisition / Labor and Employment / Licensing and Franchising / Litigation / Mining / Passing-Off and Unfair Competition / Patent, Utility Model and Design / Privacy, Cybersecurity and Data Protection / Product Liability and Consumer Protection / Professional Liability and Malpractice / Project Finance / Public Bidding and Procurement / Real Estate / Securities and Capital Markets / Tariff and Customs / Taxation / Telecommunications / Trademark, Service Mark and Tradename / Transportation / Torts and Damages / Trusts and Estates / White Collar Crime / Wills and Probate / Zoning, Planning and Land Use



### Emerico O. De Guzman, Managing Partner

Emerico O. De Guzman, Managing Partner of ACCRALAW, was the Head of the Firm's Labor and Employment Department from 2008 to 2014. He advised top multinational corporations in a variety of industries on their employment concerns. He assists clients with their contracting arrangements and the conduct of compliance audits and resolution of disciplinary cases. He handles the litigation of termination disputes and other claims arising from employment relations. He authored several legal papers published in various international publications. In 2006, he was President of Personnel Management Association of the Philippines. He was later appointed as a member, representing Employers, of the National Tripartite Industrial Peace Council (TIPC). In 2014, he was elected President of the Philippine Bar Association for 2014-2015. In 2018, he was appointed Co-Chair, Legal Practice Committee, Inter-Pacific Bar Association. In 2019, he became Chair of the Human Capital Committee of the Management Association of the Philippines.

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