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TRUSTLAW

WHAT WE DO

TrustLaw is the Thomson Reuters Foundation's global pro bono legal programme.

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BEIJING CYAN LAW FIRM

Beijing Cyan is a law firm specialized in providing comprehensive legal services in areas of domestic and international construction and engineering, commercial arbitration, Public Private Partnership (PPP), cross-border investment, international trade, sports and intellectual property, etc.

All of our staff graduated from top law schools with good command of Chinese and English and our attorneys also have abundant legal experience both in theory and practice. We boast leading domestic legal experts and senior lawyers with decades of work experience in certain sectors (construction and engineering, commercial arbitration, Public Private Partnership (PPP) and sports). Each one of our members is a leading figure in the area of their expertise and has served top enterprises and institutions both in China and abroad.

Through prudent and proper specialization, cooperation, management and resource sharing, we converge the wealth of wisdom, experience and resource we have for efficient completion of every project from clients.

Through years of hard work, we gather intelligence and stand by clients in search of mutual development.

PRACTICE AREAS:

- Whole Process of Engineering Construction
- Claim in Construction Project
- EPC Engineering Project
- Real Estate and Hotel
- Insurance in Construction Project
- Tax Relating to Construction Project
- Public Private Partnership (PPP)
- Infrastructure
- International Commercial Arbitration
- Civil and Commercial Litigation
- Expert Opinion
- Environment-Energy-Resources
- Sports
- Corporation
- Cross-border E-commerce
- Guarantee/Bond Relating to Construction Project (including Injunction)
- Intellectual Property
- International Trade and Cross-border Investment
- Corporate Compliance and Risk Control
- Government Affairs and Administrative Resolution



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KEY PERSON



YE WANHE

Managing Partner

Mr. Ye Wanhe is experienced in providing the whole process legal service for domestic and international large scale construction projects. His practicing area bases on construction as the core, which extends to Public Private Partnership (PPP), Letter of Guarantee (application for Injunction, etc.), Tendering and Bidding, EPC/Turnkey Contract, arbitration and litigation (especially expertized in complex dispute resolution of construction and PPP projects).

Qualification:

- Member of the Royal Institution of Chartered Surveyors (MRICS)
- Building Economist Qualification, National First-grade Registered Constructing Engineer
- Core Expert of the Legislative Drafting Team of "Infrastructure and Public Utilities Franchise Law (PPP Law)"

Notable Awards/Work:

- One of the two PRC lawyers listed in ALB Hot 100 by Asian Legal Business in 2011
- China's Best Lawyers in Construction and Engineering by Chambers and Partners in the year of 2013, 2014, 2015 and 2017

Education/ Alumni:

- 1990 – 1994 Fujian School of Construction and Engineering, Industrial and Civil Construction Engineering
- 1996 – 2000 Chongqing University, Economic Law, Bachelor (Minor: Industrial and Civil Construction Engineering)
- 2000 – 2003 Xiamen University, International Economic Law, Master



BRIDGEON LAW FIRM

“Bridgeon” legal group, as a legal service brand focusing on intellectual property and corporate law, is dedicated to matching legal services with clients’ operation needs and creating business value for clients. The group consists of Bridgeon Law Firm, Thomson & Wilson Consulting Company Limited (Hong Kong), Beyond Talent Patent Law Firm and Beyond Talent Intellectual Property Agent Ltd. We are skilled in handling major IP litigation, complex merger and acquisition cases, as well as providing integrated legal and business consulting services. We are qualified for representing domestic and foreign patent and trademark affairs. Proficient in accurately identifying clients’ specific needs, we are experienced in providing customized legal services.

JENNIFER MA

Partner



LILI LAI

Partner



Ms. Jennifer MA

Professional qualification: registered Chinese lawyer, registered Chinese patent agent

Educational background: B. A. in Law from Peking University

Fields of expertise: patent infringement litigation, patent reexamination and invalidation

Honors and professional affiliation: executive council member of Capital IP Service Association, “Excellent Patent Agent of Beijing”

Ms. Lili LAI

Professional qualification: registered Chinese lawyer

Educational background: B. A. in English Literature from Beijing Foreign Studies University

Fields of expertise: Foreign investment, restructuring, M&A

Major clients served: HSBC, Swarovski, AIG, Citroen, Pepsi, Yingda Taihe Life Insurance, International Finance Corporation



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SUNSHINE LAW FIRM

Sunshine Law Firm is recognized as a leading law firm in Energy, Infrastructure and Environment in China, founded in 1995, with offices in Hangzhou, Beijing, Shanghai and Guangzhou, and a unique Environmental, Resources and Energy Research Center doing frontier legal research on China’s energy and environmental transition. Sunshine provides quality legal services for clients with both legal experiences and deep understanding of the industries for their significant projects and transactions in China and 50 other countries.

PRACTICE AREAS:

- PPP
- M&A
- Project Financing
- Project Contracting
- Climate Change & Carbon Trading
- Dispute Resolution
- Private Entity
- Environmental Risk Control
- Environmental Public Interest Litigation
- International Trade & Technology Transfer
- Corporate
- Labor and Employment

ZHU HONGWEN

Senior Partner



SHEN SONG

Senior Partner



Zhu Hongwen leads the firm’s international practice, specializes in cross-border energy and natural resource transactions, and has acted as the leading counsel in many high-profile BOT and M&A transactions. She is also a CIETAC arbitrator and a member of the IBA. She is highly ranked by clients and legal guides, e.g. “ALB China 2013 Client Choice Top 20”, leading lawyer in “Energy & Infrastructure” of 2016 by IFLR.

Shen Song leads the firm’s international practice in Beijing office. Before joining Sunshine, he has worked in Jones Day (Beijing) and Dentons (Washington DC) for years and in CNOOC for eight years as head of Overseas M&A Division and Dispute Resolution Division of the Legal Department, advising many significant energy transactions, and been awarded “ALB China Top 15 Rising Lawyers 2016”.



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BAKER BOTTS

For more than 175 years, **Baker Botts** has been among the leading law firms in the world. Today, from 14 offices around the globe we advise clients across the spectrum of commercial law. We represent 78 of the Fortune 100 companies, as well as many small- and medium-sized business entities, and state-owned enterprises.

We have represented clients involved in major energy projects in Asia over the course of the past five decades. We have extensive experience representing Asia energy clients going overseas, as well as international clients making inbound investments in Asia. With our emphasis on the energy industry, our Asia practice also provides corporate and private equity clients with cross-border mergers and acquisitions capability throughout the region.

In addition to our transactional work, we have an international dispute resolution practice that is fully integrated across all major arbitration centers, from New York and Washington, DC, to London, Dubai and across Asia. Within Asia, we have experience representing clients before tribunals in Hong Kong, Singapore, mainland China and other jurisdictions in the region. We have extensive knowledge of the arbitration rules of all dominant Asian arbitral institutions including HKIAC, SIAC, and ICC as well as ad hoc arbitrations under the UNCITRAL Arbitration Rules.

PRACTICE AREAS:

- Mergers & Acquisitions
- Project Development & Finance
- International Dispute Resolution
- Regulatory
- International Trade

INDUSTRIES:

- Energy & Natural Resources
- Oil & Gas
- Renewables
- Power
- Construction
- Infrastructure
- Technology

KEY PERSON:

Michael Arruda
Partner in charge - Asia
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BAKER BOTTS



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Deep & Far is confident to be the best IP firm, and is prepared to take challenge for verification of its competence by receiving from the client, e.g. 1) a pending or granted patent for comments about how it can improve the claims, 2) a pending patent specification without the claims for drafting the claims for comparison with the original claims, or 3) an initial disclosure for preparing a claim set at the same time with the firm the client is currently using so that the client can compare and find out which firm can provide the better claims. The claims Deep & Far prepares always trap therein all competitors of the clients.



HARNEYS

Harneys was established in 1960 in the British Virgin Islands. The firm opened its first international office in 2002 in London, a development which marked the beginning of a period of successful expansion resulting in the award-winning global firm which is Harneys today. Harneys provides advice on Bermuda, British Virgin Islands, Cayman Islands, Cyprus and Anguilla law to an international client base which includes the world's top law firms, financial institutions, investment funds and private individuals.

Our commitment is to absolute quality, unparalleled responsiveness and client service. Independent legal directories consistently put Harneys in the top tier of offshore law firms and describe our lawyers as attentive, commercially aware and responsive. In 2016 Harneys was recognized as "Offshore Law firm of the Year" by the Lawyer, along with "Best Offshore Law Firm – Client Services" by HFM.

Our network is the largest among offshore law firms with more than 12 locations including market facing offices in Hong Kong, London, Montevideo, Sao Paulo, Shanghai, Singapore, Tokyo and Vancouver. Our wide network allows us to provide reliable and timely service on even the most complex cross border transactions and disputes. Key areas of practice include Investment Funds, Banking and Finance, Dispute Resolution, Insolvency and Restructuring, Corporate and Commercial, Trusts and Private Client.

Harneys' associated corporate and private wealth services business, Harneys Fiduciary, delivers a full complement of corporate and fiduciary services in Bermuda, the British Virgin Islands and the Cayman Islands. Our product offering also includes New Zealand, Hong Kong and Barbados and we are expanding regularly in line with the evolving needs of our clients.

PRACTICE AREAS:

- Banking and Finance
- Corporate and Commercial
- Restructuring and Insolvency
- Litigation
- Private Wealth & Trusts
- Investment Funds
- Property and Real Estate
- Tax and Regulatory
- Shipping and Aircraft
- Intellectual Property
- Insurance

HARNEYS
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KEY PEOPLE



JONATHAN CULSHAW

Asia Managing Partner

Jonathan Culshaw is the Asia Managing Partner and Global Head of Investment Funds and Regulatory. Jonathan advises on the establishment and maintenance of all types of Cayman Islands hedge, venture capital and private equity funds and the structuring of private equity portfolio acquisitions and disposals. His practice also includes providing Cayman Islands and BVI law advice on the offshore aspects of corporate transactions (mergers and acquisitions, disposals, joint ventures, takeovers, listings and corporate restructurings) and on banking and finance matters, including credit and security issues. He is ranked as a leading offshore lawyer by Chambers, Legal 500 and IFLR 1000.



IAN MANN

Partner

Ian specialises in restructuring, insolvency, shareholders' disputes and contentious trusts. He is an experienced advocate and continues to appear in Court regularly. He has been involved in every major recent restructuring in the region involving offshore entities and is a specialist in cross border and conflict of laws dilemmas. He was appointed as BVI Counsel to the Estate of Nina Wang and has been involved in some of Asia's highest value contentious Estate litigation.



MAPLES AND CALDER

Maples and Calder is a leading international law firm advising financial, institutional, business and private clients around the world on the laws of the Cayman Islands, Ireland and the British Virgin Islands from our offices worldwide. We are a full service firm and our lawyers regularly feature in leading directories as specialists in their areas of expertise. We opened our Hong Kong office in 1995 – our first office outside the Cayman Islands. Since then we have developed strong relationships with international clients doing business in Hong Kong, China and the wider Asia Pacific region. Many of our lawyers speak Cantonese, Mandarin or Japanese and read or write Chinese to business standard. They work closely with our offices in the British Virgin Islands, the Cayman Islands, Dubai, Dublin, London and Singapore to provide the highest quality legal advice for international businesses and their advisors.

PRACTICE AREAS:

- Commercial Litigation & Dispute Resolution
- Corporate
- Finance
- Hedge Funds
- Insolvency & Corporate Restructuring
- Investment Funds
- Private Equity
- Trusts

RECOGNITIONS:

- Offshore Law Firm of the Year – ALB China Law Awards 2016
- Offshore Law Firm of the Year – ALB SE Asia Law Awards 2016
- Offshore Law Firm of the Year – The Macallan ALB Hong Kong Law Awards 2016

MAPLES

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KEY PEOPLE



MARK WESTERN

Managing Partner

Mark is Managing Partner of Maples and Calder's Hong Kong office and head of the firm's finance practice in Asia. Mark represents major financial institutions on all aspects of banking law, specialising in asset and acquisition finance. He has worked extensively in the aircraft finance sector.



ANTHONY WEBSTER

Partner

Anthony is the head of Maples and Calder's private equity practice in Asia. He has acted for a wide variety of sponsors across the region, having advised on the Cayman and BVI aspects of over 300 funds (including many for the best-known private and state-sponsored Chinese promoters of offshore funds). Anthony also has extensive experience of downstream corporate and finance transactions backed by private equity managers.



GREG KNOWLES

Partner

Greg is the head of the corporate team in the Hong Kong office. Greg's expertise covers all types of corporate transactions, including IPOs, mergers and acquisitions, private equity investments, joint ventures and securities issues and also investment fund formation.



ZHONG LUN LAW FIRM

Founded in 1993, **Zhong Lun** is one of the largest law firms providing a complete spectrum of legal services in China. With over 240 partners and more than 1,200 professionals working in 14 offices located in major financial centers across China and around the world, Zhong Lun is strategically placed to provide clients with market leading legal services across a wide range of areas through unparalleled specialization and teamwork.

Zhong Lun is recognized as a leader across its broad range of practices. In 2016, Zhong Lun received the most Chambers rankings across all practices with 17 practice areas ranked in Band 1 and 7 in Band 2. In addition, 48 of our lawyers were recommended in their speciality fields, constituting the highest number of recommendations from any single Chinese firm.

Zhong Lun's lawyers and their outstanding work have also received commendation in their respective markets by other market monitors such as Asian Legal Business, IFLR, The Lawyer, The Legal 500 and China Business Law Journal.

Zhong Lun Hong Kong Office

Zhong Lun's Hong Kong office has a history of over 20 years in Hong Kong. With over 50 professionals, we serve a broad range of local and international clients including financial institutions, private equity funds, real estate developers, listed and private companies, as well as leading business families and individuals in the region.

PRACTICE AREAS:

- Capital Markets
- Construction and Engineering
- Corporate
- Employment
- Family Law
- Intellectual Property
- Litigation and Dispute Resolution
- Mergers and Acquisitions
- Migration Practice
- Private Client
- Real Estate
- Securities and Regulatory Enforcement
- Tax

RECOGNITIONS:

- Shortlisted for 5 awards in the Macallan ALB Hong Kong Awards 2016
- National Law Firm of the Year (IFLR, 2015)
- Law Firm of the Year: Asia (The Lawyer, 2016)
- One of the Most 10 Powerful Law Firms in China (ALB, 2015-2016)



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A.M OKTARINA COUNSELLORS AT LAW

A.M Oktarina Counsellors At Law ("the Firm") is a growing Indonesian law firm. We provide comprehensive legal services for companies and individuals ("the Clients"). The Firm was established by a group of lawyers and professionals that have long standing experiences, both in national and international commercial transactions.

We have an expertise in dealing with international and national matters including but not limited to financial and banking transaction, shipping and maritime dispute, natural resources issues along with its environmental problems, aviation and airspace standardization, criminal and civil litigation, and many other commercial or corporation legal matters.

The Firm Partners and Professionals with their knowledge, experience, and dedication are fully committed to provide the most effective, efficient, and high standard legal services to meet their clients' expectations, needs and objectives.

Equipped and armed with high profile of professional background, our team provides an endless support and due care with any type of legal and non-legal professional services. Hence, this is our main support for client.

The Firm is Indonesian law firm with a high profile team of professionals that expertly render comprehensive legal services to Clients, both domestic and foreign to achieve their goals and to serve their needs.

PRACTICE AREAS:

- Alternative Dispute Resolution
- Banking and Finance Law
- Capital Market Law
- Foreign Investment Law
- International Joint Venture Law
- Merger and Acquisition
- Natural Resources and Mining Law
- Oil and Gas Law
- Shipping and Maritime Law
- Infrastructure and Project Finance

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KEY PEOPLE



MR FEBRIANDA PASARIBU MSC

Managing Partner

He holds his bachelor degree from University of Pelita Harapan majoring Technic Industry. Afterwards he engaged with maritime and shipping industry for more than 15 years of experience. He is specialized on Maritime and Shipping Law, where he finished as well his master studies in Erasmus University in Rotterdam. In his last position, he was trusted to become one of the Deputy Director in one of the most reputable shipping company in Indonesia and Asia. Specialized in Commercial and Business Law, Company Law, Maritime and Shipping Law.



**MR NOVERIZKY TRI PUTRA
PASARIBU S.H LL.M**

**Founding Partner and Commercial and
Corporate Law Specialist**

He holds his bachelor degree from University of Parahyangan and finished his Master Degree from the Leiden University. He is also a recipient of the Exceptional Scholarship provided by the European Law Student Association (ELSA) for the International Economy Law and Policy (IELPO) Program in the University of Barcelona.

He worked years of experience in financial law, banking law, mining law, oil and gas law, plantation law, capital market, commercial dispute, employment law, etc.



BUDIARTO LAW PARTNERSHIP

The **BUDIARTO Law Partnership** is led by Widjojo Budiarto, a dual-qualified lawyer admitted to practise as an Advocate of Indonesia (Peradi) and as a Solicitor of England and Wales.

It prides itself on being one of the few specialist firms to appear regularly on the opposite side of the table from the 'big ten' Indonesian law firms who commonly act in large corporate deals.

PRACTICE AREA: Corporate & Finance

RECOGNITIONS: ISO 9001:2008 Quality Management Systems, Legal 500 Leading Firm (2016 & 2017), IFLR Recognised Firm (2015, 2016, & 2017)



WIDJOJO BUDIARTO

Managing Partner

Widjojo Budiarto has been practicing corporate and financial laws for more than 20 years.

Admissions:

- Advocate (Peradi)
- Solicitor of the Senior Courts of England and Wales

Specialist Accreditation:

Registered Capital Market Legal Consultant (Indonesia)

Notable Awards/Work:

- The major shareholders of PT Putra Alvita Pratama, the developer of Kota Legenda Bekasi, in disposing of their Rp300 billion interest in the company to PT Duta Pertiwi Tbk.;
- PT Inti Plantation in the USD75 million acquisitions of PT Dendymarker and PT Anam Koto;
- PT Samuel Sekuritas Indonesia, as the sole arranger and book runner, in PT Bumi Resources Tbk Rp6 trillion Secured Note Programme;
- PT Samuel Financindo Advisory in the purchase of loans in an aggregate amount of Rp3 trillion from Indonesian Bank Restructuring Agency and the subsequent restructuring of the loans.



ANINDIA KUSUMA

Partner

Anindia Kusuma is a partner at the firm. She specializes in the area of capital markets.

Notable Awards/Work:

- PT Sejahteraraya Anugrahjaya in its Rp1,439,165,000,000 first rights issue and Rp1,043,962,867,090.- second rights issue;
- PT Sillo Martime Perdana Tbk. in its Rp70 billion Initial Public Offering;
- PT Greenwood Sejahtera Tbk. in its Rp500 million bond issue;
- PT Chitose International in its Rp300 million Initial Public Offering;
- PT Indospring Tbk. in its Rp357million second rights issue;
- PT Schroder Investment Management Indonesia, PT Batavia Prosperindo Aset Manajemen, PT Indopremier Sekuritas, and PT Samuel Aset Manajemen in the issue of more than 35 mutual funds under the respective management.

Education/Alumni:

- Udayana University, Indonesia (*Bachelor of Laws*, 2005)
- University of Deakin, Australia (*Master of Commercial Law*, 2009)



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GUIDO HIDAYANTO & PARTNERS

Guido Hidayanto and Partners is a problem-solving, dynamic and innovative Indonesian boutique law firm. Our team consists of a variety of specialists from various legal areas concerned. This means that we work with you to develop efficient solutions that can be implemented in practice. We strive hard to cultivate a client-service culture, and round-the-clock access to us is something we take very seriously.

We work with our clients, in this dynamic environment, to tackle legal issues which demand creative solutions. We provide support not only for individual aspects, but for all legal issues throughout the entire value creation chain.

With a combined experience of more than 30 years practising Indonesian law, we are well placed to provide you with creative solutions to complex legal challenges and high quality legal services in a multitude of practice areas, and we take pride in providing precise and personalized legal solutions.

PRACTICE AREAS:

- Retail & Consumer
- Media & Entertainment
- ICT
- Start-Up
- Maritime & Shipping
- Renewable Energy
- Logistics
- Oil & Gas
- Mining
- Power Generation
- Real Estate

GUIDO HIDAYANTO PARTNERS

YOUR TRUSTED LEGAL ADVISOR

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KEY PEOPLE



BINTANG T. HIDAYANTO

Managing Partner
bintang.hidayanto@lawghp.com

Bintang Hidayanto is a Partner at Guido Hidayanto and Partners. Prior to his role at Guido Hidayanto and Partners, Bintang worked for several major and prominent firms in Indonesia and has near to 10 years of experience.

Bintang is a corporate commercial lawyer focusing mainly on corporate commercial law with heavy exposure to oil and gas, mining, power and plantations, IT/telco, as well as assets acquisition deals.



BONIE GUIDO

Partner
bonie.guido@lawghp.com

Bonie Guido is a Partner at GHP. Prior to his role at Guido Hidayanto and Partners, Bonie worked for several major and prominent firms in Indonesia and has more than 10 years of experience.

Bonie's experience includes advising clients on disputes and litigation, compliance, general corporate matters, project financing, energy, and anti-trust affairs.



KUDRI & DJAMARIS ATTORNEYS – COUNSELLORS AT LAW

Kudri & Djamaris is an Indonesian law firm that provides a broad range of legal services to meet the need of clients. We are committed to provide high quality and commercially sensible legal advice to clients and strives to deliver our legal services in a timely and cost effective manner. We honor the trust of our client and would provide utmost level of expertise to maintain the trust of clients.

PRACTICE AREAS:

- Dispute Resolution
- Arbitration
- Bankruptcy & Suspension of Payment
- Investment
- Corporate & Commercial
- Merger & Acquisition
- Banking & Finance
- Industrial Relations
- Energy
- Capital Market
- Competition

**FADRIYADI
KUDRI**

Partner



**DEFRIZAL
DJAMARIS**

Partner



As a partner, Fadriyadi Kudri, S.H., LL.M. has worked in a wide range of corporate and commercial works of the firm. He has also acted in numerous civil and commercial litigation cases and arbitration particularly on corporation matters and contracts disputes.

As a partner, Defrizal Djamaris, S.H. has worked in a wide range of disputes particularly on civil and commercial litigations, competition as well as in arbitration. He has also acted in a number of cases involving administrative, bankruptcy, criminal and media law issues.

Fadriyadi Kudri and Defrizal Djamaris are members of Indonesian Bar Association (PERADI), Indonesian Capital Market Legal Consultant Association (HKHPM) as well as members of Indonesian Receiver and Bankruptcy Administrator Association (AKPI).

KUDRI & DJAMARIS
ATTORNEYS - COUNSELLORS AT LAW

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MAKARIM & TAIRA S.

Founded in 1980, **Makarim & Taira S.** (M&T) is an internationally recognized full service law firm with a reputation for detail and impeccable ethics. One of the country's few independent full service firms, M&T advises blue-chip clients from four continents on topics that range from financing and energy to IP and e-commerce. Reflecting its ethical standards, M&T is the designated partner law firm for TRACE in Indonesia.

PRACTICE AREAS:

- Infrastructure and Major Projects
- Corporate Commercial
- Foreign investment
- Construction
- Litigation/Dispute Resolution
- Media, IT and Telecommunications

**ALEXANDRA
GERUNGAN**

Partner



**HERU
MARDIJARTO**

Partner



Alex is a Partner handling litigation/dispute settlement alternatives, including commercial suits/arbitration, police/anti-corruption investigation, employment, land/insurance/banking claims, and bankruptcy/restructuring. She also advises on transaction and corporate/commercial issues. Alex writes and speaks on litigation/arbitration, employment, and insolvency subjects in international journals/seminars. She is a member of the Indonesian Advocates Association/PERADI, Indonesian Advocates Society/IKADIN, ICC Indonesia, IBA, and the Chartered Institute of Arbitrators/CI Arb.

Heru Mardijarto is a Partner in the Firm's Corporate and Commercial department. His expertise includes General Corporate matters, Energy and Natural Resources, Construction, and IT and telecommunications. He has advised many major international clients and Indonesian state own companies in relation to power plants and construction projects, including the construction of the Grissik – Singapore borderline gas pipeline.

MAKARIM & TAIRA S.
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MAKES & PARTNERS

Founded in 1993, **Makes & Partners** is a fully independent law firm, with a history of forward thinking. As a trendsetter we have achieved a number of "firsts" in Indonesia. We are a law firm of business-minded and result-oriented lawyers with a track record that shows a propensity for innovation and groundbreaking achievement. Makes & Partners is, undeniably, in the forefront of the Indonesian corporate legal profession.

PRACTICE AREAS:

- Capital Markets
- Mergers & Acquisitions
- Banking & Corporate Finance
- Project Finance
- Restructuring & Reorganization
- Energy, Resources & Mining
- Media & Broadcasting
- Hotel Management Transactions
- Privatizations & Divestments
- Real Estate
- Telecommunications
- Litigation and Dispute Resolution

YOZUA MAKES, S.H., LL.M, MM. PHD

Founder and Managing Partner



Yozua founded Makes & Partners in 1993 and has more than 25 years of experience in transnational mergers and acquisitions, corporate finance, project finance, foreign investment and a broad range of complex cross-border commercial transactions associated with capital markets.

Education:

- *Sarjana Hukum (S.H.)* - University of Indonesia, Faculty of Law, Jakarta, Indonesia (1984)
- *Masters of Laws (LL.M.)* - University of California, Berkeley, Boalt Hall School of Law California, USA (1987)
- *Masters in Management (M.M.)* - Asian Institute of Management Manila, Philippines (1991)
- *Advance Management Program (Alumni Degree)* - Harvard Business School Cambridge, Massachusetts, USA (2006)
- *Doctor of Philosophy (Ph.D.)* - University of Indonesia, Faculty of Law Jakarta, Indonesia (2015)



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SUTEDJA & ASSOCIATES

Sutedja & Associates is a leading law firm in Indonesia. We are committed to delivering efficient and effective legal solutions to our distinguished clients. Our firm is divided into 6 (six) main practice area: Dispute Resolution Practice, Corporate and Commercial Practice, Intellectual Property Practice, Banking and Finance, Energy, Renewable Energy and Projects, and Corporate Services. Sutedja and Associates consists of multilingual attorneys having extensive experience in counselling prominent clients and today, Sutedja and Associates boasts an extensive range of local and international clientele owing to the relentless dedication and perseverance of its members.

At Sutedja and Associates, our lawyers understand that theoretical of legal issues are not sufficient. Hence, it has been our custom to develop and maintain cordial professional working relationship with various government entities at different level to provide its clients with comprehensive, detailed and relevant legal advice appropriately from the relevant authorities.

ANDREW SUTEDJA

Managing Partner



A. SUTEDJA

Senior Partner



Andrew is a Managing Partner of Sutedja & Associates Law Firm. Andrew has been actively involved in various notable and handling various prominent cases. He specializes in corporate and commercial practice legal practices and alternative dispute resolution (ADR).

Sutedja is a founder and Senior Partner at Sutedja and Associates. He founded the firm in 1996. Sutedja has been involved in a variety of notable and high profile litigation matters throughout his career. He practices both civil and criminal litigation. He has an active civil or commercial practice and has acted in a wide variety of matters, including commercial disputes, directors/shareholders disputes, minority oppression, contract, sale of goods, landlord and tenant, employment, insurance, family law, intellectual property rights.



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LUBIS GANIE SUROWIDJOJO

Founded by Mr. Timbul Thomas Lubis, Mr. Mohamed Idwan Ganie and Mr. Arief Tarunakarya Surowidjojo in 1985, **Lubis Ganie Surowidjojo (LGS)** is widely recognized as one of the most dynamic and leading law firms in Indonesia; The firm is consistently ranked at the top of the league for every area of its practice and the firm has grown into one of the largest corporate transaction & corporate litigation firms in Indonesia. With over more than 100 of experienced and well-trained lawyers, the firm has long history of continuously providing the highest quality legal service and achieving successful transactions for its clients.

LGS has been involved in some of the largest and most complex commercial transactions and corporate litigation cases in Indonesia. The firm undertakes high level legal work for a variety of its clients, ranging from domestic to multinational corporations, public and private companies, to Government instrumentalities and state owned enterprises. The firm's ability to provide its clients with legal, commercial and strategic solutions is built on successful experience, passion and the desire to understand

the commercial context of a business.

ISO 9001:2008 and ISO 14001:2004

Lloyd's Register Quality Assurance has approved LGS to the following quality management standards: (1) ISO 9001:2008 in respect to Quality Management systems and (2) ISO 14001:2004 in respect to Environmental Management systems, both applicable to the provision of legal services in terms of the administration system and other supporting activities. Since achieving client satisfaction has always been the primary goal of LGS, alongside with protecting our environment, the firm can now ensure that all aspects of their operations and the quality of services are on par with the most well managed companies and organizations in the world.

SELECTED AWARDS:

LGS has long been acknowledged as a leader among the region's law firms. This reputation is supported by the reputable awards received by LGS, which prove the acknowledgement by the legal and business society.

Awards that particularly stand

out in the last 3 years are:

1. Award for "Project Finance Law Firm of the Year - Indonesia" in 2016 by Corporate Intl Global Awards.
2. Award for "Commercial Litigation Law Firm of the Year - Indonesia" in 2016 by Corporate Intl Global Awards.
3. Award for "Asialaw-Banking & Finance, Dispute Resolution, Energy & Natural Resources, Restructuring & Insolvency" in 2016 by Euromoney Asia.
4. Award for "In House Community Firm of the Year 2015-Most Responsive Firms of the Year" by Asian Mena Counsel/In-House Community.
5. Award for "Asialaw Leading Lawyers 2015: Harjon Sinaga - Dispute Resolution" by Euromoney Asia.
6. Award for "Asialaw Leading Lawyers 2015: Dr. Mohamed Idwan Ganie - Corporate/ M&A" by Euromoney Asia.
7. Award for "Indonesia Litigation and Dispute Resolution Firm of the Year" in 2014 by Asian Mena Counsel/In-House Community.
8. Award for "Energy & Infrastructure 2014 - *The Guide to The Industry's Leading Law Firms and*

Lawyers – LGS in association with Petroleum Economist” by IFLR 1000.

REPRESENTATIVES CLIENTS:

- Adaro Group
- Astra International
- Astratel Nusantara
- Blue Bird Group
- Pamapersada Nusantara
- Bank Mandiri
- Charoen Pokphand Indonesia
- DBS Bank Ltd
- Goldman Sachs
- Medco Energi International
- Mitsui Group
- Sampoerna Group
- Standard Chartered Bank
- Sumitomo Mitsui Banking Corporation
- Temasek Holdings (Private) Limited
- Hitachi
- Shiseido
- Unilever Indonesia
- Sime Darby (Malaysia)
- Hutchinson
- American Bureau of Shipping
- Krakatau Steel
- Government of the Republic of Indonesia
- Indonesia Infrastructure
- Guarantee Fund
- PT PLN (Persero)
- Ministry of Finance of the Republic of Indonesia

LGS Online

LGS Online provides an enormous legal database compiled by LGS over more than three decades of its practice in Indonesia and the region. With a simple click, members of LGS Online will be able to access necessary information and data on how to protect their business interest in Indonesia.

KEY PERSON



**DR. M. IDWAN
GANIE**

Managing Partner

Dr. Ganie holds a PhD in Law from the University of Hamburg. He specializes in commercial transactions and commercial litigation, including ADR and has acted as an expert in a number court and arbitration proceedings. His expertise covers general corporate/company law, mining, investment, acquisitions, infrastructure projects/project finance, antitrust, and shipping/aviation, with a particular focus on corporate governance and compliance. Dr. Ganie is the Chairman of the Association of Indonesian Antri-Trust Lawyers, a member of the Regional Panel of SIAC and a fellow of the Singapore Institute of Arbitrators.

Dr. Ganie graduated from the Faculty of Law of the University of Indonesia and holds a PhD in Law from the University of Hamburg. Dr. Ganie has completed further studies at the Institute for Advanced Legal Studies in London; the Max Planck Institute for International Private Law in Hamburg, Germany; and in political studies at the Staatswissenschaftliche Fakultät of the University of Zurich.



WILLIAM HENDRIK ESTHER LAW OFFICE

William Hendrik Esther Law Office, founded in 2016, is a skilled, innovative and energetic team in corporate law and litigation that provides various legal services designed to meet our clients' needs. Our practitioners are required to clearly understand our clients' needs in the context of broader issues at stake as we commit to providing tactical sound advice. We also provide effective, appropriate and efficient service to solve the challenges our clients face at a competitive cost. Our commitment to integrity, excellence and hard work enables William Hendrik Esther to exceed our clients' expectations.

PRACTICE AREAS:

- Alternative Dispute Resolution
- Banking and Finance
- Capital Markets
- Commercial Law
- Corporate Law
- Data Protection
- Employment
- Energy
- Foreign Direct Investments
- Intellectual Property Rights
- Project Finance
- Property
- Tax Law

INDUSTRIES:

- Aviation
- Banking and Finance
- Hospitality
- Infrastructure
- Oil and Gas
- Plantation and Agribusiness
- Telecommunication

All partners are members of PERADI (Indonesia Advocate Association)



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KEY PEOPLE



WILLIAM SETIAWAN PALIJAMA, S.H.

Partner

A lawyer for 20 years, worked in reputable firms before becoming a partner in William Hendrik Esther. A very experienced litigation lawyer and has an in-depth knowledge in the litigation, labor law and bankruptcy matters. *Universitas Indonesia (S.H., 1996)*



HENDRIK SILALAH, S.H.

Managing Partner

Hendrik has assorted background fields having worked in a big-four firm, a prominent law firm in Indonesia, multinational companies in various industries including top listed Indonesian companies. He handled high profile legal transactions in agribusiness, energy, oil & gas, insurance industries including tax law matters. *Universitas Indonesia (S.H., 1996)*



ERAWATI ESTHER, S.H.

Partner

In her 20-year career as a lawyer and senior management of foreign bank branches, Esther has played a leading role in a wide range of transactions in banking and finance, capital markets, infrastructure, telecommunication, property, trading and distribution, plantation, aviation, hospitality industries. *Universitas Indonesia (S.H., 1996)*



AZMI & ASSOCIATES

Azmi & Associates is a full-service Malaysian corporate law firm and presently the 9th largest law firm in Malaysia comprising close to 70 lawyers with offices in Kuala Lumpur, Johor Bahru, Singapore and a joint-venture office in Jakarta, Indonesia.

We act as a cost-effective one-stop centre to provide legal support for clients' corporate objectives, from conception to completion of work.

Our resources extend globally due to the strength of our international alliances. Azmi & Associates participates actively in the TerraLex network of law firms (based in Florida, USA and comprising 17,000 lawyers across more than 100 jurisdictions), with whom we work closely. We are a member in First Law International (based in Europe). We are also a member of ASEAN Plus Group, a network initiated to promote regional cooperation amongst well-rated law firms in the region. Currently, ASEAN Plus Group has in excess of 750 lawyers in 8 ASEAN Plus countries, comprising Singapore, Thailand, Indonesia, Philippines, Vietnam, Taiwan, South Korea and Malaysia. This means that we can mobilise resources quickly to serve your business interests within and outside of Malaysia.

PRACTICE AREAS:

- Mergers & Acquisitions
- Corporate & Commercial
- Islamic Banking & Finance
- Conventional banking
- Foreign Investment
- Capital & Debt Market
- Sukuk
- Venture Capital & Private Equity
- Litigation
- Dispute Resolution
- Insolvency
- Intellectual Property
- Real Estate
- Project & Utilities
- Infrastructure
- Fund Raising & Debt Restructuring
- Energy
- Oil & Gas
- Biotechnology
- Technology
- Media
- Communication
- Aviation
- Insurance
- Takaful
- Shipping & Admiralty
- International Trade
- Transportation & Logistics
- Employment
- Taxation
- Crowdfunding
- Wealth Management
- Compliance and Industrial Relations



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KEY PEOPLE



AHMAD LUTFI ABDULL MUTALIP

Managing Partner / Head, Global Financial Services & Islamic Banking

Ahmad Lutfi has been in practice for 20 years and heads a team of 15 lawyers specialising in financial services and Islamic banking. He is also a board member of a financial institution in Malaysia.

He has advised clients in numerous exercises, presented papers, conducted workshops, trainings, moderated and participated in many international forums on Islamic Finance and most recently moderated the Malaysia-Belgium Conference on Islamic Finance.



SERINA ABDUL SAMAD

Co-Deputy Managing Partner / Head, Capital & Debt Markets, Mergers & Acquisitions

Serina is one of the founding partners of A&A being in practice since 1995 and specialises in capital & debt markets and mergers & acquisitions.

She has represented Malaysian and overseas corporations, federal and state government agencies and investment arms on various domestic and cross-border matters. She has also worked on complex corporate matters involving public and listed entities.

She also led the transaction of the second largest global IPO in Malaysia, being Felda Global Ventures, in 2012.



DONOVAN & HO

Donovan & Ho is a young, vibrant, and energetic boutique law firm in Kuala Lumpur, Malaysia, dedicated to delivering excellent service standards with integrity and efficiency. The firm's partners have diverse experience, having worked cross-border in international law firms and multinational corporations. The firm's primary aim is to deliver quality legal services with professionalism, integrity, and innovation.

Since its founding in 2014, Donovan & Ho has been recognised by the Legal 500 Asia Pacific 2017 as a leading firm for labour and employment, and a recommended firm for corporate, mergers and acquisitions. The firm was also listed as one of the "Firms to Watch 2016" by Asian Legal Business.

DONOVAN CHEAH

Founding Partner



SHAWN HO

Founding Partner



The firm's dispute resolution and employment law practice is led by Donovan Cheah. Donovan has extensive experience in his area of expertise and has represented international corporations in a variety of matters, including commercial and civil litigation, unfair dismissal claims, international arbitrations, intellectual property disputes and judicial review proceedings.

Shawn Ho leads the firm's corporate, tax and real estate practice. He has represented his clients in corporate acquisitions, restructuring exercises, joint venture arrangements, shareholder agreements, employee share options and franchise businesses. He regularly advises Malaysian start-up founders and has assisted venture capital funds in Seed, Series A & B funding rounds.

Donovan & Ho
— ADVOCATES & SOLICITORS —

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TAN SWEE IM, SIVA & PARTNERS

Tan Swee Im, Siva & Partners focuses on the construction, infrastructure and energy sectors, and serves clients internationally on matters including corporate & commercial and dispute resolution. Through our work across the region, we have developed a strong understanding of local contractual environments, led by lawyers who are experienced in the construction industry and commercial work.

PRACTICE AREAS:

- Arbitration
- Adjudication
- Construction
- Development
- Infrastructure
- Privatisation
- Conveyancing
- Commercial and General Litigation

SIVABALAN SANKARAN

Managing Partner



TAN SWEE IM

Consultant



Having practised in Malaysia and Brunei, Sivabalan Sankaran has worked on contracts, commercial and litigation, insurance and construction for clients abroad. He has worked with international counsel on numerous arbitrations and represents multinational clients in insolvency, building contracts and construction disputes, land disputes, landlord-and-tenant matters, banking and finance, and defamation.

With extensive arbitration experience amongst others, Tan Swee Im's international experience saw her on the drafting team on Malaysia's first independent power plants, Malaysia-Singapore Second Crossing projects, and in international airport contracts negotiation to name some. She also actively contributes to the Master Builders Association.



TAN SWEE IM, SIVA & PARTNERS
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HALIM HONG & QUEK ADVOCATES AND SOLICITORS

PRACTICE AREAS:

- Accident & Personal Injuries
- Banking & Finance
- China Law Desk
- Civil Litigation
- Corporate & Commercial
- Criminal Litigation
- Divorce & Family Law
- Employment Law
- Immigration
- Public Interest Litigation/Human Rights
- Property & Conveyancing
- Trust, Wills and Probate



Quek (left) with Ong (right)

QUEK NGEE MENG

Partner
queknm@hhq.com.my

As co-founder and partner of the firm, Quek has provided advice to major players in the real estate industry including developers and bankers. His specialty encompasses conveyancing and property laws, banking including Islamic financing, corporate and commercial laws.

Quek is a strong advocate in CSR and has personally undertaken to assist the surviving victims of the Batang Kali massacre which occurred in December 1948.

Quek also serves a panel member of the Disciplinary Committee of Advocates and Disciplinary Board.

Education: Bachelor of Economics (1990), Bachelor of Laws (1992) from Adelaide University, Masters of Law (1997) from National University of Singapore.

ONG YEE SHIN

Partner
ysong@hhq.com.my

As a corporate partner, Yee Shin has worked for publicly-listed corporations and providing advice on both corporate and commercial transaction. He has also acted as legal counsel in numerous initial public offerings and listing on the Kuala Lumpur Stock Exchange.

Yee Shin is also experienced in various corporate transactions including joint ventures, take-overs and mergers of public companies cross border investment, real estate investment trust, unit trust funds and acquisitions of private companies. He has handled many corporate exercises involving major due diligence and submissions to regulatory authorities.

Education: LL.B (Hons) from University of London



HALIM HONG & QUEK
— ADVOCATES & SOLICITORS —
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ACCRALAW

Angara Abello Concepcion Regala & Cruz Law Offices (ACCRALAW) is the country's premier law firm with a cohesive multi-disciplinary team of legal professionals who possess in-depth knowledge in specialized fields of law, backed by extensive experience of over forty years in the practice of law in the Philippines. From a core group of seven lawyers at its inception in 1972, the Firm has grown to a prestigious service organization of more than 150 lawyers and over 160 non-legal personnel. The firm has full service branches in thriving business commercial centers in the Visayas and Mindanao - Cebu City and Davao City.

The Firm has an excellent track record in litigation and dispute resolution, labor and employment law, intellectual property, and in handling diverse, significant and complex business projects and transactions for both local and multinational clients. It has been involved in landmark litigation cases and significant business transactions.

ACCRALAW's clientele represents the full spectrum of business and industry, and includes professional organizations and individuals.

PRACTICE AREAS:

- Alternative Dispute Resolution
- Antitrust & Trade Regulation
- Banking Law
- Bankruptcy, Insolvency and Corporate Rehabilitation
- Business Law
- Capital Markets & Securities
- Corporate Law
- Energy, Gas & Oil
- Government Contracts
- Immigration
- Intellectual Property
- Labor & Employment
- Litigation
- Mergers & Acquisitions
- Public Private Partnership Arrangements and Privatization Projects
- Taxation



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KEY PERSON



EMERICO O. DE GUZMAN

Managing Partner
eodeguzman@accralaw.com

Emerico O. De Guzman is currently the Managing Partner of ACCRALAW. He headed the Firm's Labor and Employment Department from 2008 to 2014.

He has consistently been recognized by legal publications – Chambers Asia and Asia Pacific Legal 500 – as a Leading Individual in Philippine Employment Law practice. He was Past President of the Philippine Bar Association and of the People Management Association of the Philippines.

Mr. De Guzman's practice areas include Employment Law litigation before the National Labor Relations Commission and the Appellate Courts. He is advising several of the top multinational corporations with their labor and employment concerns. He has been assisting clients with their contracting arrangements as well as the conduct of compliance audits and the resolution of disciplinary cases and termination disputes. He actively gives seminars and lectures on current employment law issues.

He is the Philippine Chapter author of the International Bar Association's Handbook on Global Recruiting, Screening, Testing and Interviewing Criteria, published by Wolters Kluwer, to name a few.

Education/Affiliations:

- Bachelor of Laws - University of the Philippines
- Academy of American and International Law, Dallas, Texas, U.S.A
- Member, Executive Committee – Southwestern Institute for International and Comparative Law
- Co-Chair, Human Resources Working Group, National Competitiveness Council
- Employer Representative, National Tripartite Industrial Peace Council



CRUZ MARCELO & TENEFRANCIA

Founded by fifteen (15) accomplished professionals, **Cruz Marcelo & Tenefrancia** (CMT) provides unparalleled legal representation in various fields of law as a full-service firm.

PRACTICE AREAS:

- Litigation & Dispute Resolution
- Intellectual Property
- Corporate and Special Projects
- Mining and Natural Resources/Energy
- Taxation
- Telecommunications and Information & Communications Technology
- Labor & Employment
- Infrastructure, Transportation and Public Utilities
- Trade

JOE NATHAN P. TENEFRANCIA

Managing Partner



Mr. Tenefrancia is the Managing Partner of CMT and heads its Telecommunications and Information & Communications Technology practice group. He is a litigator by training and remains a member of CMT's Litigation & Dispute Resolution Department. With his background in mining engineering, he is also a member of the Mining & Natural Resources Department.

His extensive experience in litigation practice and in government service brings in fresh and privileged insight and strategy, which lead to the resolution of complex and multi-faceted legal issues. Having counseled and handled for the Republic of the Philippines intricate legal matters of magnitude and consequence, Mr. Tenefrancia possesses an ability to command resolution of the most complex cases, with a keen eye on the finer details.



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GORRICETA AFRICA CAUTON & SAAVEDRA

Gorriceta Africa Cauton & Saavedra a full service law firm is one of the leaders in Capital Markets and Mergers & Acquisitions in the Philippines. The firm which offers full range of standard and specialized services. Most lawyers have their own fields of specialization, such as but not limited to Capital Markets, Mergers and Acquisitions, Securities, Litigation, Labor, International Trade, Financial Institutions and Taxation. GorricetaLaw has acted as lead counsel to successful listings in the Philippine Stock Exchange. GorricetaLaw has been recognized by Asian Legal Business in 2015 as one of the "Top 10 Firms to Watch in Asia" and in 2016 was awarded as the "Rising Law Firm of the Year" at the and a finalist for the "Philippine Law Firm of the Year" at the Philippine Law Awards.

ATTY. MARK S. GORRICETA

Managing Partner



Mark S. Gorriceta, the Managing Partner of the firm, leads the Corporate and Tax Groups of the firm. His practice focuses on capital markets, mergers and acquisitions, taxation, estate planning and corporate law. Mark helps solve problems for domestic and foreign clients and corporations. His experience is built on securities offerings, restructuring, and cross-border acquisitions. Mark is a leading lawyer in capital markets in the Philippines. He has represented either the issuer or the underwriter in several listing applications with the Philippines Stock Exchange. Mark is likewise a respected tax practitioner. He specializes in providing counsel on the whole legal spectrum of doing business in the Philippines that ensures tax efficiency from project conceptualization to capital and profits repatriation. He also has extensive experience in complicated tax structures, tax examinations/ investigations, tax ruling applications, among others.

Mark's work has been recognized by various prestigious international organizations. Recently, Mark was a finalist for the "Young Lawyer of the Year Award" in the ALB Philippine Law Awards 2016.



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DIVINALAW

DivinaLaw is a leading full-service law firm in the Philippines. We take pride in advocating and practicing dynamic lawyering – prompt, proactive and result-oriented. We offer depth and range in experience and resources and a professional, collaborative work ethic.

Our practice includes the entire spectrum of Philippine law. Our litigation practice covers corporate, criminal and civil litigation, alternative dispute resolution, estates and trusts, immigration, labor and employment, elections, administrative regulation, and maritime law. Our corporate practice includes banking, finance and construction, mergers and acquisition, foreign investments, securities, corporate rehabilitation, insurance, public-private partnerships, mining and natural resources, energy, utilities regulation, intellectual property, sports and entertainment, and taxation.

Our clients include leading companies in banking and finance, manufacturing, retail, power, oil and gas, education, health care and insurance, realty and property development, and technology. DivinaLaw is the sole Philippine member of Lawyers Associated Worldwide, as well as the the only Philippine member of LEGALINK, a top-ranked global network of 68 independent law firms.

PRACTICE AREAS:

- Litigation
 - Criminal Prosecution and Defense
 - Alternative Dispute Resolution and Arbitration
 - Labor
 - Family Law
 - Local Government, Election and Administrative Law
 - Naturalization and Immigration
- Corporate and Special Projects
 - Banking and Finance
 - General Corporate Services
 - Special Projects
- Mergers and Acquisitions
- Corporate Rehabilitation and Insolvency
- Foreign Investment
- Power Generation And Energy (Oil, Gas And Petroleum)
- Estate Planning
- Tax
- Information Technology
- Environmental Law
- Intellectual Property
- Insurance
- Transportation and Maritime Law



DIVINALAW
Dynamic Lawyering

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KEY PEOPLE



ATTY. NILO T. DIVINA

Managing Partner

In his 25 years of legal experience, Atty. Divina continues to advise and represent some of the Philippines biggest banks, insurance and health companies, realty companies, educational institutions, and several high net worth individuals. He was recently recognised among the “Men of Influence” in the Philippines.



ESTRELLA C. ELAMPARO

**Senior Partner and
Co-head of the Litigation Group**

An experienced litigator who co-heads the firm’s litigation practice, Atty. Elamparo has argued and represented clients for more than 20 years now. She has handled complex commercial disputes including criminal cases and led the firm in winning several landmark precedents.



ALDEN FRANCIS C. GONZALES

Senior Partner and Head, Litigation Group

In his over 23 years of legal practice, Atty. Gonzales has represented clients before all levels of the Philippine court system and administrative agencies, and has significant experience in tax litigation and negotiations with the revenue authorities, blending his legal qualifications with his background as a CPA and auditor.



GULAPA LAW OFFICE

Gulapa Law, ALB's 2016 Philippine Boutique Law Firm of the Year and nominee for Philippine Law Firm of the Year, was established in September 2015 by Aris L Gulapa together with Charmaine Haw-Lim, Melissa Chavez, Angel Machuca, Yasmin Sanchez, Aileen Sanguir, Dake Mandocdoc, and Janine Mesina, who all worked closely with Aris on various cross-border transactions and projects prior to the firm's establishment. Oliver Baclay, Jr also joined the firm and heads the firm's intellectual property practice.

Despite having been recently established, Gulapa Law has already been engaged for and is currently working on important government projects. It is currently representing both private bidders and the Government in several government projects, including the the North-South Rail Project and the Bundled Regional Airports Project.

PRACTICE AREAS:

- Corporate/M&A
- Infrastructure and Construction
- Government Contracts
- Dispute resolution
- Tax
- i-Tech and Intellectual Property
- Human Resources and Immigration
- Fashion, Entertainment and Media
- Innovation and Competition
- ASEAN trade

RECOGNITIONS:

- Chambers and Partners (Asia and Global), Leading Individual, Aris Gulapa (2015, 2016)
- ALB Philippine Law Awards, nominated for 5 awards (2016)
- ALB Southeast Asia Law Awards, nominated for Asset & Corporate Finance Deal of the Year and Boutique Law Firm of the Year (2016)
- Asialaw Profiles, Recommended in 5 practice areas, including Construction & Real Estate and Corporate/M&A (2017)
- Legal500, Tier 1 in Real Estate & Construction and Recommended in Corporate/M&A and Projects & Infrastructure (2017)
- Legal500, Leading Individual, Aris Gulapa (2016, 2017)
- IFLR Financial & Corporate Guide, Notable (2017)
- IFLR Energy & Infrastructure Guide, Notable (2016)



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KEY PEOPLE



ARIS L GULAPA
Managing Owner

Before setting up Gulapa Law, Aris was a partner at Gatmaytan Yap Patacsil Gutierrez & Protacio from October 2011 to September 2015. As a cross-border corporate lawyer, Aris has advised sponsors and lenders in relation to important government projects in Manila, Singapore, Vietnam, and Tokyo. Previously, Aris worked at SyCip Salazar Hernandez & Gatmaitan (December 2003-June 2006); Kelvin Chia Partnership (Singapore and Vietnam offices, July 2006- June 2008); and Anderson Mori & Tomotsune (Tokyo office, July 2008- June 2010). He also worked as research assistant to Harry First, former head of the Antitrust Bureau of the Office of the Attorney General of New York, from September 2010 to May 2011.



CHARMAINE ROSE K HAW-LIM
Incoming Partner

Charmaine is an incoming partner in Gulapa Law. Her areas of practice include general corporate, franchising, infrastructure, litigation and arbitration, and intellectual property. Prior to joining Gulapa Law, she worked at the Asian Development Bank. Previously, Charmaine was an associate at Gatmaytan Yap Patacsil Gutierrez & Protacio and SyCip Salazar Hernandez & Gatmaitan.



QUISUMBING TORRES

Quisumbing Torres (QT) is the member firm of Baker & McKenzie International, a Swiss Verein with member law firms around the world.

For more than five decades, QT has helped top multinational and domestic companies drive their growth in the country. The firm provides global reach with deep local roots, seamlessly delivering exceptional and effective legal advice and assistance to clients across borders.

Presently, QT is a team of more than 50 Philippine lawyers. It remains a full-service firm, advising clients in key areas of law.

PRACTICE AREAS:

- Banking & Finance / Insurance - *Felix T. Sy*
- Corporate & Commercial / M & A - *Pearl T. Liu*
- Dispute Resolution (including Arbitration) - *Donemark J.L. Calimon*
- Employment - *Kenneth L. Chua*
- Immigration - *Miguel A. Galvez*
- Intellectual Property - *Bienvenido A. Marquez III*
- Tax - *Dennis G. Dimagiba*
- Capital Markets - *Elizabeth B. Opeña*
- Competition - *Pearl T. Liu*
- Compliance - *Rodrigo Lope S. Quimbo*
- Energy & Utilities - *Lourdes E. de Leon*
- Infrastructure - *Pearl T. Liu*
- Mining & Metals and Natural Resources - *Dennis A. Quintero*
- Healthcare - *Christina Macasaet-Acaban*
- Real Estate and Hotel, Resorts & Tourism - *Elizabeth B. Opeña*
- Information, Technology & Communication - *Bienvenido A. Marquez III*
- Restructuring & Insolvency - *Mia T. Imperial*
- Service (including Outsourcing) - *Kenneth L. Chua*
- Trade & Commerce - *Ronald V. Bernas*

Quisumbing Torres.

Member Firm of Baker & McKenzie International

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KEY PERSON



RAMON J. QUISUMBING

Managing Partner

Ramon Quisumbing is the managing partner of Quisumbing Torres. He is a member of the Dispute Resolution Practice Group and the Services (including Outsourcing) Industry Group of the firm. Mr. Quisumbing has represented numerous multinational companies, including AT&T, The Dow Chemical Company, Cisco, Budget Rental, Occidental Chemical, Taisei, TeleTech, Agilent, Steelcase and Intel.

Practice focus

Mr. Quisumbing's practice focuses on litigation, alternative dispute resolution, and international arbitration. He handles commercial, civil and appellate litigation.

Professional associations and memberships

- Integrated Bar of The Philippines
- New York State Bar Association
- American Bar Association

Admission

- Philippines (1991)
- New York, United States (1986)
- Virginia, United States (1980)
- District of Columbia, United States (1979)

Education

- University of South Florida (B.S.) (1976)
- Georgetown University (J.D.) (1979)



VILLARAZA & ANGANGCO (V&A LAW)

V&A Law was founded in the year 1980. With more than 50 lawyers recognized by their peers to be at the top of the legal profession and with at least 80 highly trained non-legal staff the Firm offers professional services of the highest calibre. V&A Law is a full-service law firm with specialization in the following areas of law:

LITIGATION DEPARTMENT

- dispute resolution
- corporate rehabilitation and trial advocacy
- labor

CORPORATE DEPARTMENT

- foreign investments
- mergers and acquisitions
- capital markets
- finance
- property development
- infrastructure
- tax

INTELLECTUAL PROPERTY DEPARTMENT

- trademark and patent prosecution
- copyright registration
- intellectual property rights litigation and enforcement
- border control measures

V&A Law was awarded as the Best Litigation Law Firm of the Year in the recently concluded ALB Philippine Law Awards 2016. V&A was also nominated in the following categories: Arbitration, Banking and Financial Services, Construction and Real Estate Law Firm of the Year, as well as Debt Market Deal of the Year.

V&A Law provides the Philippine law practice for the Asean Plus Group, a group of 9 full-service law firms from Singapore/China, Hong Kong, Indonesia, Vietnam, South Korea, Malaysia, Philippines, Thailand and Taiwan. The Asean Plus Group gives clients seamless access to quality legal services in the ASEAN + jurisdictions, with over 750 lawyers in 9 countries.



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KEY PEOPLE



ALEJANDRO ALFONSO E. NAVARRO

Managing Partner

Mr. Navarro's fields of practice include bank and securities law, labor law, election law, and civil, commercial, bank securities fraud, criminal & tax litigation. He has broad experience with intra-corporate dispute, bank & securities fraud, labor issues and cases, including mediation proceedings and negotiations for collective bargaining agreements.



AUGUSTO A. JR. SAN PEDRO

Senior Partner and Co-Managing Partner

Mr. San Pedro specializes in commercial disputes relating to Joint Ventures, Banking & Finance, Insurance, Product Liability, Commercial and Corporate Law. He has over 25 years of experience in Trial and Appellate Practice before Philippine Courts, including commercial arbitration. He is a founding member and former trustee of PDRCI.



THEA T. DAEP

Senior Partner

Ms. Daep specializes in corporate restructuring, reorganization and insolvency. She advised a consortium of over 30 local and foreign banks in a major corporate restructuring and reorganization. She also handles a majority of the foreclosure and asset recovery cases of one of the leading banks in the Philippines, RCBC.



BRADDELL BROTHERS LLP

Braddell Brothers LLP, founded in 1883, is Singapore's third-oldest law practice. We have been described as an "innovative, responsive ... unique boutique", and hold an established reputation as a leading Litigation, Arbitration and Dispute Resolution practice which "punches above its weight". We represent private clients and corporations alike in complex and high-stakes litigation and arbitrations in Singapore and the region, frequently opposing large firms and specialist teams. Our lawyers have received recognition in the Legal 500, Chambers & Partners, AsiaLaw Leading Lawyers and Best Lawyers rankings. We are well-versed in pre-emptive and emergency relief, handling no less than 7 cases involving Worldwide Mareva (Freezing) Injunctions with a combined value exceeding USD1 billion in the last 5 years. In a non-contentious setting, our Corporate / Dispute Prevention practice assists clients in the negotiation and drafting of commercial contracts with a view to protecting them against potential future disputes.

PRACTICE AREAS:

- Administrative, constitutional and public law
- Arbitration – international and domestic
- Banking, securities, derivatives and financial services law
- Charities and societies law
- Commercial fraud, asset tracing and recovery
- Commercial litigation
- Confidentiality
- Corporate law
- Corporate insolvency and restructuring
- Corporate secretarial services
- Defamation, nuisance and negligence
- Employment & immigration
- Energy and utilities
- Family and matrimonial law
- Injunctions (incl. freezing / Mareva injunctions)
- Land and property law
- Licensing, distribution and franchising
- Mediation and negotiation
- Medical negligence and misconduct
- Mergers and acquisitions
- Partnerships and joint ventures
- Trusts, estates and probate

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EDMUND KRONENBURG, FCIARB, FSIARB

Managing Partner

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Litigation and Arbitration Counsel. International Arbitrator. Advocate & Solicitor (Singapore). Solicitor (England & Wales). Practice areas include Corporate & Commercial Litigation & Arbitration, Medical Negligence, Corporate Restructuring and Injunctions.



TAN KOK PENG

Principal Partner

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Litigation and Arbitration Counsel. Advocate & Solicitor (Singapore). Practice areas include Corporate & Commercial Litigation & Arbitration, Banking and Financial Services Litigation, Shareholder Disputes.



ELAINE SEOW

Partner

elaine.seow@braddellbrothers.com

Corporate / Dispute Prevention Counsel. Commissioner for Oaths and Notary Public. Advocate & Solicitor (Singapore). Solicitor (England & Wales). Practice areas include Employment, Charities & Societies, Distribution, Franchising and Internet, Software & Telecommunications.



COLLAS CRILL

Collas Crill is an offshore law firm that never stands still. Our roots are in Cayman, Singapore and Channel Islands but, thanks to our forward-thinking approach, we've built a strong global presence and reputation. We have an unmatched reputation for innovation in the offshore legal world. We have consistently challenged the status quo to find simpler, faster and smarter ways to help those we work with reach their full potential. We measure our success from our clients' perspective. From 1 January 2017, we are to merge with BVI law firm Farara Kerins, extending our client offering and expanding our global presence alongside our other offices.

PRACTICE AREA:

- Offshore Legal (BVI, Cayman, Guernsey, Jersey)

STEPHEN ADAMS

Managing Partner, Singapore



LEON SANTOS

Group Partner



Stephen Adams, Managing Partner, Singapore, has been practicing BVI law for close to two decades advising on a full range of corporate and commercial cross border matters including joint ventures and investment funds. Stephen also has considerable experience in trust and private client matters.

Leon Santos, Group Partner, has significant offshore and onshore experience advising private equity and hedge fund managers, banks and corporations on fund establishment, investment structuring and operational issues. He also has a broad background in corporate finance and commercial matters, having advised on M&A, listings and business contracts in various industries



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FRANCINE TAN LAW CORPORATION

Francine Tan Law Corporation was founded in 2010 and has developed a reputation for providing a high standard of service and practical advice to clients in a responsive and prompt manner. The firm's clients range from small and medium-size enterprises and start-ups, to large MNCs, in a wide range of fields.

Francine Tan Law Corporation is well known in the local and international IP scene, with clients spanning across many industries including finance, fashion, luxury goods, cosmetics, IT, building and construction, pharmaceuticals, and F&B.

PRACTICE AREAS:

- Intellectual property: prosecution of trademark and design applications
- Trademark opposition and revocation actions
- Infringement and anti-counterfeiting matters
- Domain name disputes
- Trademark licensing

FRANCINE TAN

Founding Director



Francine first encountered IP law whilst a student at the Law Faculty of the National University of Singapore, and it was pretty much "love at first sight". The years have since passed and aside from her love for dogs and cats, as well as for the learning of languages which might have brought her on a different path in terms of career, she has not had any regret in making IP law her chosen profession.

Francine's belief in delivering results, being prompt and commercial, as well as her commitment to clients, is what defines her practice. She has been consistently recognised by AsiaLaw and Who'sWhoLegal as a leading IP lawyer.

Francine manages the trademark portfolios for a number of big brand owners. She represents clients in complex trademark issues, including in contentious matters before IPOS, and also assists clients with anti-counterfeiting and trademark infringement matters.

Francine has for many years served as a domain name dispute panelist for WIPO, the National Arbitration Forum, and the Asian Domain Name Dispute Resolution Centre.



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SCHELLENBERG WITTMER

Schellenberg Wittmer Pte Ltd is registered as a foreign law practice with the Singapore Attorney General and is the Singapore affiliate of Schellenberg Wittmer Ltd, one of the leading Swiss business law firms. We cover key jurisdictions and markets in the Asia-Pacific region.

We aim to be one of the leading law firms for Asian companies wishing to do business in Switzerland (outbound investments). We also assist Swiss and European clients with their investments and projects in Asia (inbound business). Furthermore, we are able to offer top-tier representation in international arbitration.

Our lawyers provide comprehensive legal services to clients in all aspects of Swiss business law and international arbitration. Drawing on an outstanding combination of skills and resources, we are committed to providing our clients with creative, innovative and result-oriented advice and advocacy.

PRACTICE AREAS:

- Banking and Finance
- Capital Markets
- Competition and Antitrust
- Corporate and Commercial
- Dispute Resolution
- Information and Communication Technology
- Intellectual Property
- Internal Corporate Investigations
- International Arbitration
- Mergers & Acquisitions, Private Equity and Venture Capital
- Private Clients and Estates
- Real Estate
- Restructuring and Insolvency
- Taxation
- White-Collar Crime and Compliance

INDUSTRIES:

- Construction
- Employment
- Energy
- Financial Institutions
- Healthcare
- Hotels & Leisure
- Insurance
- Life Sciences
- Private Equity
- Real Estate
- Sports, Art and Entertainment
- Telecommunication
- Trade and Transport

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KEY PEOPLE



DR. CHRISTOPHER BOOG

Managing Director / Partner

Christopher Boog is a Partner and Vice-Chair of the International Arbitration Group based in Singapore and Zurich.

He specializes in international arbitration and represents clients and acts as arbitrator in commercial disputes related to construction and engineering projects, research and development, sales contracts including post-M&A disputes, the energy sector (including oil & gas) and the pharmaceutical and automotive industries.

Christopher teaches International Arbitration at EBS Law School in Wiesbaden, Germany.



JULIE RANEDA

Counsel

Julie Raneda is counsel in the International Arbitration Group.

Julie Raneda specializes in international arbitration and represents clients and acts as arbitrator in commercial disputes related to international sales, licence and distribution agreements, international construction contracts and consultancy contracts. She also advises parties in matters relating to international trade sanctions and regulations.

Julie is the Chair of ASA South-East Asia Chapter.



YEO & ASSOCIATES LLC

Yeo & Associates LLC is a specialist family law practice based in Singapore. Throughout the years, the firm has earned a respected reputation as the market leader in the areas of family and matrimonial law for its strong advocacy and bespoke solutions to clients.

The firm represents domestic and international clients in all aspects of family law including divorce, annulments, separation, pre and post nuptial agreements, mediation, child custody and support, domestic violence, home exclusion and family wealth and estate planning (both Civil and Syariah).

The firm and its founder have been consistently nominated and ranked as one of the best Family Law Practices in Singapore and Top Family and Matrimonial lawyer by various prestigious awarding bodies.

PRACTICE AREAS:

- Family and Matrimonial Law
- Family Wealth and Estate Planning

BEATRICE YEO POH TIANG

Managing Partner



Beatrice Yeo Poh Tiang started her practice as a Specialist Family lawyer in one of the Big Four law firms before she founded Yeo & Associates LLC in 2009 practicing exclusively in Family and Matrimonial law. She has to date personally handled more than 10,000 cases and has successfully litigated and mediated matters at all levels of courts.

University of Birmingham LL.B (Hons) (2004)
National University of Singapore (Grad Dip in Singapore Law) (2005)
Advocate & Solicitor (Singapore)
Solicitor (England & Wales)
Member, Singapore Academy of Law
Member, Law Society of Singapore
Commissioner for Oaths, Supreme Court of Singapore



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CALICO ASIA

Calico Asia is an award winning legal recruitment consultancy which focuses on providing tailored recruitment services to the legal, compliance and corporate secretarial communities in Asia. Our experienced team works closely with a wide range of local and international clients and across multiple industries. Combining an understanding of regional culture and international best practices, we are well placed to support local and regional recruitment for established or new businesses.

PRACTICE AREAS:

- Legal & Compliance
- Corporate Secretarial
- Corporate Governance

INDUSTRIES:

- Multiple (Law Firms, In-House Commerce & Finance)

QIANLIN ZHOU (LYN)

Director



Lyn possesses more than a decade of legal executive search experience and specialises in the recruitment of lawyers, compliance and corporate governance professionals. Possessing significant experience in recruiting for both the private practice and in-house legal markets in Asia, Lyn has established a notable network across a variety of industries, having effectively managed placements requiring varying expertise. Fully acquainted with the nuances of multi-disciplinary recruitment for blue chip institutions, Lyn has also assisted in the recruitment of key senior appointments and has recruited teams across both the legal and compliance functions.

Experience:

Director, Calico Asia Recruitment Pte Ltd, 2011-Present
Senior & Lead Consultant, International Legal Recruitment, 2006-2011



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AXIOM

Axiom is the world's leading provider of tech-enabled legal, contracts, and compliance solutions. We were founded in New York with the bold mission to change the industry by stripping out unnecessary overheads and inefficiencies while providing our pragmatic and business-focused legal professionals with a more satisfying way to direct their careers.

We are growing faster than anyone in the industry, with more than 1,500 employees worldwide, and support half of the FTSE 250 and Fortune 100 clients through 18 offices globally. We seek to live up to the New York Times' prediction that: "A more sweeping transformation may be on the horizon. And it may look a lot like Axiom".

Axiom helps General Counsel solve business problems through three forms of engagement:

- **Through a legal consultant:** Axiom Secondments enable GCs to make smart resourcing decisions that reduce fixed investment or an over-reliance on more expensive law firms. Our secondees are alums of the best law firms and companies and are attracted to Axiom by the opportunity to do sophisticated work for sophisticated companies.
- **As a project team:** Axiom uses a process-led, project managed approach to tackle complex contracts projects. By combining real process disciplines with smart technology and tools, we increase quality and accuracy and lower risk. Our approach also reduces costs, often by 50% or more, through a combination of lower factor costs, higher productivity and the reduction of management overhead and re-work usually incurred by law firms.
- **As an ongoing managed service:** When our clients need efficiencies across bigger pieces of work, we develop solutions for their largest area of 'inside' spend. Specifically, we provide end-to-end management and delivery of complex legal processes like commercial contracts, derivatives agreements and compliance activities. Our multi-person teams take on entire functions for our clients and are on the hook for delivering process efficiencies, hitting SLAs and often for deploying technology.

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KIRSTY DOUGAN

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Kirsty Dougan is the Regional General Manager of Axiom in Asia, the world's leading provider of legal advisory services and is the pioneer of new law in the Asia region. She has advised General Counsels on all aspects of legal department management, including restructuring and process reengineering, and has hired and engaged over 200 lawyers across a wide range of disciplines including Commercial Transactions, Regulatory and Compliance, and Financial Services, covering major F50 companies along with mid-sized financial, pharmaceutical, FMCG, and tech-companies.

Prior to her experience with Axiom, Kirsty served as Senior Counsel to Diageo where she led the first foreign investment in China's domestic spirits industry and built Diageo's first legal function for the Greater China region. She was also Adjunct Professor of Law at Fudan University and East China Normal University of Law and Politics. Kirsty was previously Senior Lecturer in Law at the University of Strathclyde where she taught European law, International law and IP and is the author of several leading legal texts in these fields. Kirsty has a First Class Honours degree in Law from Strathclyde University, a Diploma in Legal Practice, an LLM in International Law from the University of British Columbia and was awarded a Fulbright scholarship in 1994. She regularly contributes to legal conferences across Asia, thought-leadership pieces in leading legal and financial services journals and makes frequent media appearances.



NAVIGANT

GLOBAL CONSTRUCTION PRACTICE

At **Navigant**, we offer advisory and expert services, which address execution risks throughout the lifecycle of capital investment and strive for the best possible outcomes in construction disputes for contractors, owners, insurers, investors, lenders and their counsel. Each year, our Asia based team deliver expert opinion and solutions to complex contract problems encountered across the Construction, Engineering and Energy sectors. We have assisted our clients in over 125 countries.

OUR SERVICES INCLUDE:

- Delay/planning experts
- Quantum experts
- Programme delay analysis
- EOT (extension of time) and prolongation claims
- Lost productivity evaluation
- Delay and disruption damages
- Advice on contract termination and suspension
- Loss of profits assessment
- Expert determination

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GARRY CROSSLEY

Delay and Planning Expert
Managing Director, Singapore
gcrossley@navigant.com

Garry leads Asia's Global Construction Practice, based in Singapore and Hong Kong. He has 27 years' experience in advising international clients on project and programme delivery and in the preparation and review of delay and disruption claims globally.

He also has acted as an expert advisor, expert determiner and expert witness in adjudication, arbitration and litigation and has given oral evidence on numerous occasions before international courts and tribunals.



JON PRUDHOE

Delay and Quantum Expert
Managing Director, Singapore
jon.prudhoe@navigant.com

Jon is one of the few experts worldwide equally capable of acting as both Quantum and Delay Expert. He has 30 years' experience in on-offshore oil & gas, marine, ship building, petrochemical, infrastructure, transportation, utility, building and civil engineering projects globally.

Jon is well versed in giving oral under cross-examination in litigation and arbitration proceedings. His experience also includes several appointments on full term ad-hoc dispute boards, and as expert determiner.

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Lim Hsiao Kang, General Counsel, CrimsonLogic Pte Ltd

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